





July 7, 2016 Marubeni Corporation Showa Denko K.K. Chiyoda Corporation

Marubeni Corporation, Showa Denko K.K. and Chiyoda Corporation to collaborate on overseas vegetable factory business

Marubeni Corporation ("Marubeni"), Showa Denko K.K. ("Showa Denko"), and Chiyoda Corporation ("Chiyoda") will jointly develop an overseas artificially-lit vegetable factory business.

Vegetable factories are specialized facilities which, through the artificial control of internal conditions such as lighting, temperature, humidity, and nutrient supply, allow for the systematic and stable cultivation of vegetables all year round. The factory being developed by Marubeni, Showa Denko and Chiyoda runs entirely on LED lighting and enables vegetable cultivation in places where natural sunlight is limited or unreliable. By utilizing "S method (SHIGYO® method*)" technology developed by Showa Denko, the factory can achieve high speeds of growth and large yields. Vegetable flavor and density can also be manipulated by controlling the wavelength and intensity of the LED lighting.

Each company has a specific role in the project. Showa Denko will provide a cultivation system based on its "S method"; Chiyoda will conduct design, procurement and management of the factory by utilizing the know-how it has gained through the experimental study of crop cultivation on the International Space Station; and Marubeni will promote and conduct market development of vegetable factories in overseas countries.



[Demonstration plant]



[Cultivation rack]

Vegetable factories are a viable means of vegetable cultivation in regions where sunshine is

limited or unreliable, such as in Northern Europe and Russia, regions where water is scarce

or difficult to obtain, such as in the Middle East, and regions where civil war has ravaged

arable land, such as in Africa. As leafy vegetables such as lettuce can be harvested every

day regardless of the season, vegetable factories can contribute to global food security.

As the first stage in this business, Marubeni, Showa Denko and Chiyoda have reached an

agreement with Al Ghurair Group ("Al Ghurair"), one of the largest conglomerates in the

United Arab Emirates, to introduce a demonstration plant of their vegetable factory in Dubai

in January 2017. Al Ghurair will conduct a one-year field test as well as marketing in the

Middle East with the prospect of introducing a large-scale vegetable factory for commercial

purposes.

Marubeni, Showa Denko and Chiyoda will use this demonstration plant as a showroom for

customers who are considering introducing their own vegetable factory and proceed with

overseas market promotion with a primary focus on the Middle East.

* S method (SHIGYO® method)

Photoresponses including photosynthesis and photomorphogenesis are biological reactions

essential for growth of vegetables. The optimum combination of red and blue light to

accelerate photoresponses and vegetable growth should be determined in consideration of

the kind of vegetable and its growing stages. The S method, featuring LEDs manufactured

by Showa Denko, is a vegetable cultivation method that accelerates growth of vegetables

through irradiation of optimized combination of red and blue light at optimized intervals,

shortens shipment cycles, and reduces electricity cost.

[Summary of the Al Ghurair Group]

Al Ghurair Group comprises two groups and is one of the largest conglomerates in the

United Arab Emirates.

Company name: Saif Al Ghurair Group

Established: 1960

Employees: Approx. 15,000

Business: Manufacturing, electronic devices and equipment, real estate, retail, etc.

Company name: Abdullah Al Ghurair Group

Established: 1996

Employees: Approx. 70,000

Business: Financial services, manufacturing, oil and gas, real estate, business services, etc.

[Location of the demonstration plant]

