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November 10, 2023
 IR, PR & Sustainability Advanced Section
 Corporate Services Department
 Chiyoda Corporation

**Summary of a Q&A session following the Presentation of the
 Second Quarter Financial Results for Fiscal Year Ending March 31, 2024**

The following is a summary of a Q&A session following the presentation (online conference) of Chiyoda Corporation's (Chiyoda) financial results for the second quarter of fiscal year ending March 31, 2024, released on November 2, 2023.

No	Question	Answer
1	Revenue	
	Revenue achieved 60% of the full year forecast, but the forecast remains unchanged. What is your expectation for revenue in the third quarter and beyond?	<ul style="list-style-type: none"> • As in the first quarter, large-scale overseas projects have been progressing, and the weak yen also contributed to an increase in revenue. • Revenue will progress at the same ratio in the third quarter and beyond, and since it has not exceeded the scope that the disclosure of revised estimates is required, the full year forecast remains unchanged.
2	Gross profit margin	
	At 6.5%, why was the gross profit margin below the full year forecast of 7.8%?	The main reason is that, as part of our risk management process, we recorded costs on an energy project that was considered reasonable to maintain construction progress.
	What is the outlook for achieving the full year forecast of 7.8%?	By steadily executing ongoing projects, we will continue towards achieving the full year forecast in the second half of this fiscal year.
3	New orders forecast	
	What is the outlook for new orders in the second half of this fiscal year and beyond? Do you expect to receive any	<ul style="list-style-type: none"> • The appetite for capital investment in fields such as decarbonization, advanced materials and life science remains strong in Japan, and the government is offering subsidies for many projects. Although the size of domestic

No	Question	Answer
	large overseas orders?	<p>projects is not large compared to those overseas, we aim to accumulate orders, primarily in Japan, to reach 300 billion yen for the full year target.</p> <ul style="list-style-type: none"> Large-scale overseas projects are expected to be LNG projects and we have received many requests for feasibility studies and FEEDs related to decarbonization which we expect securing in the future.
	In which regions are large scale energy projects expected?	<ul style="list-style-type: none"> There are four regions to focus on: the Middle East, Asia, Australia and the USA. We will decide on orders for LNG and other large projects after thoroughly assessing their individual risks and returns.
4	Long-term borrowings	
	What is the reason for the decrease in long-term borrowings on the balance sheet?	The 20 billion yen subordinated loan borrowed from MUFG Bank, Ltd. is due within one year and has been transferred from non-current liabilities (current portion of long-term borrowings) to current liabilities.
5	The Situation in the Middle East	
	<p>Will there be any impact on human resources, logistics etc due to Israel's problems in the Middle East?</p> <p>In particular, will there be any impact on ongoing projects in Qatar?</p>	<ul style="list-style-type: none"> At this point, there is no impact on ongoing projects in Qatar, but we will continue to monitor the situation closely as it remains unpredictable. A robust investment appetite is currently seen in Qatar due to its competitive gas prices, which are among the lowest in the world. We monitor trends closely while steadily advancing ongoing projects.
6	Assessment of the overall financial results and progress of the Revitalization Plan	
	How do you assess: (1) the overall financial results for the second quarter of the fiscal year ending March 31, 2024, and (2) the progress of the Revitalization Plan?	<p>(1) Overall assessment of the second quarter results: Following last year's 10 year record profit, net income has steadily increased in the first half of the year.</p> <p>(2) Progress of the Revitalization Plan</p> <ul style="list-style-type: none"> After reporting a loss for the fiscal year ended March 31,

No	Question	Answer
		<p>2019, Chiyoda initiated the Revitalization Plan with financial support of 180 billion yen and human resources from Mitsubishi Corporation and MUFG Bank, Ltd. Since then, the Group has endeavored to improve its risk management structure and EPC execution management and expand and enhance its human resource systems.</p> <ul style="list-style-type: none"> • Chiyoda established the Strategy & Risk Integration Division to improve its risk management structure and ensure thorough risk management from pre-award to the execution of projects. • There has not been a single loss-making project since the Revitalization Plan was implemented and profits have steadily accumulated, resulting in last year's record profits. • In the second half of this fiscal year and during the first period of the next medium-term management plan, scheduled for release in the next fiscal year, Chiyoda aims to improve cash flow and increase profits further, repaying the financial support and strengthening the balance sheet. <p>We will provide further details upon the release of the next medium-term management plan, together with the financial results presentation for this fiscal year, in May 2024.</p>

-End-

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Note: Some additions and corrections have been made to simplify the content for readers. Any projections included in these materials are based solely on information available at the time this presentation was prepared. It is possible that actual results may vary significantly from the projections due to a number of risk factors such as economic conditions. The results projected here should not be construed in any way as being guaranteed by the Company. Investors are recommended not to depend solely on these projections for making investment decisions.