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February 15, 2023
 IR, PR & Sustainability Advanced Section
 Corporate Services Department
 Chiyoda Corporation

**Summary of a Q&A session following the Presentation of the
 Third Quarter Financial Results for Fiscal Year Ending March 31, 2023**

The following is a summary of a Q&A session following the presentation (telephone conference) of Chiyoda Corporation's (Chiyoda) financial results for the third quarter of fiscal year ending March 31, 2023, released on February 2, 2023.

	Question	Answer
1	<p>Revenue</p> <p>Lowering of the full year revenue forecast was explained by optimized material procurement reducing construction progress below forecast on some projects. Please give an update of current and prospective project status.</p>	<ul style="list-style-type: none"> • Accounting progress is below the full year forecast at the beginning of the term from adjusting shipping arrangements within the contract schedule on some projects. • Revenue will be below the full year forecast at the beginning of the term and will be recorded in the next fiscal year. • Optimizing materials procurement is a countermeasure against global inflation, including shipping costs, minimizing the influence of inflation by cooperating with clients and partners. Large size equipment procurement is nearing completion.
2	<p>Gross profit margin</p> <p>Please explain how gross profit margin shifted from 2Q for Energy and the Global Environment respectively.</p>	<ul style="list-style-type: none"> • <u>Energy</u> In 2Q, contingencies increased on some projects with ongoing client discussions to share additional costs caused by global inflation. Profit improved from sharing risks with clients in 3Q.

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		<ul style="list-style-type: none"> • <u>Global Environment</u> Discussions with clients are ongoing to minimize supply chain disruption influence in some domestic projects, awarded before the revitalization plan took effect. Profit is accumulating in new business fields such as life science. • The full year profit/loss statement illustrates a better perspective than the quarterly one.
3	<p>Global inflation</p> <p>Material procurement costs, other than large size equipment, is anticipated to increase due to global inflation. How does Chiyoda counteract the risk by adjusting shipping arrangements within contract schedules?</p>	<ul style="list-style-type: none"> • There is no crucial procurement cost overrun risk. Large size equipment has been procured within project budgets and shipping costs are decreasing. • Cost overrun risk is dispersed by separating purchasing and shipping. • Chiyoda minimizes the influence of cost inflation on ongoing projects by cooperating with clients and partners and monitoring material and shipping cost trends.
4	<p>Ordinary profit & Profit</p> <p>What factors increased the ordinary profit and profit full year forecast?</p>	<ul style="list-style-type: none"> • Operating profit forecast was unchanged. Ongoing projects are progressing steadily, profit is accumulating in new business fields and risk is being shared with clients, although revenue has fallen behind the full year forecast at the beginning of the term. • The ordinary profit and profit full year forecast was revised upward, considering project related extraordinary income and investment income.
5	<p>Foreign currency translation adjustment</p>	

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	Why is the foreign currency translation adjustment in the balance sheet a large negative amount in 3Q?	<ul style="list-style-type: none"> • The figure comes mainly from large fluctuations in exchange rates for overseas subsidiaries. • The current exchange rate has returned to previous levels, making the negative figure small.
6	NFS LNG, Qatar How does Chiyoda forecast new orders?	<ul style="list-style-type: none"> • The NFS LNG bid process is not as anticipated. Chiyoda will achieve the new order forecast by including the full scope of the order. In executing NFE LNG, Chiyoda recognized unanticipated risks, such as COVID-19 and the geopolitical crisis in Ukraine. We will make a final decision by evaluating all risks.
7	USA projects What is the status of projects in the USA? What is Chiyoda's strategy for new projects there?	<ul style="list-style-type: none"> • The construction phase has the greatest exposure to risks on EPC projects in the USA. Lump sum contracts hold increased risk because of excessive labor costs and risk and lawsuit risks. Chiyoda stringently assesses and controls construction risks. Joint venture partners are responsible for the construction phase of ongoing LNG projects in the USA. This also applied to a recently completed ethylene project there, with Chiyoda being responsible for engineering and procurement. In the middle east, we appoint suitably qualified and competent subcontractors. • Although there are prospective expansion projects in the USA, final investment decisions (FID) are unlikely on all projects. A 2050 'Net Zero' society is edging closer and

	Question	Answer
		the importance of LNG as a transition energy is increasing. Chiyoda will focus on projects with a high possibility of FID and low construction risks.

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Note: Some additions and corrections have been made to simplify the content for readers. Any projections included in these materials are based solely on information available at the time this presentation was prepared. It is possible that actual results may vary significantly from the projections due to a number of risk factors such as economic conditions. The results projected here should not be construed in any way as being guaranteed by the Company. Investors are recommended not to depend solely on these projections for making investment decisions.