

Financial Results for the 3rd Quarter of Fiscal Year ending March 31, 2023 (FY2022 3Q)

February 2, 2023 Chiyoda Corporation



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Enriching society through engineering value







I Financial Results

1 Highlights

Full Year Forecast Revised

Increased profit from steadily progressing ongoing projects, accumulated profits in new business fields and risk sharing with clients



1.

Countermeasures Against Global Inflation

Stable revenue and strict risk control, minimizing impacts on existing and new projects in cooperation with clients and partners



Domestic Business Reinforcement

An integrated engineering company 'CHIYODA X-ONE Engineering Corporation' will be established in April 2023, merging three group companies to offer a one-stop service from EPC* to operation and maintenance engineering.



2 Income Statement

FY2021 FY2022 **Full Year** Difference Progress Forecast*2 3Q 3Q 217.1 308.5 91.4 450.0 69% Revenue 16.9 **Gross Profit** 23.5 6.7 35.0 67% Gross Profit Margin 7.8% 7.6% (0.1) pt 7.8% SG&A Expenses (8.6)(9.9)(1.3)(15.0)66% 8.3 13.6 20.0 **Operating Income** 5.3 68% Ordinary Income 8.8 15.6 20.0 6.9 78% Profit*1 (13.7) Note 12.5 26.2 15.0 84% Exchange Rate 115 133 133 JPY/USD

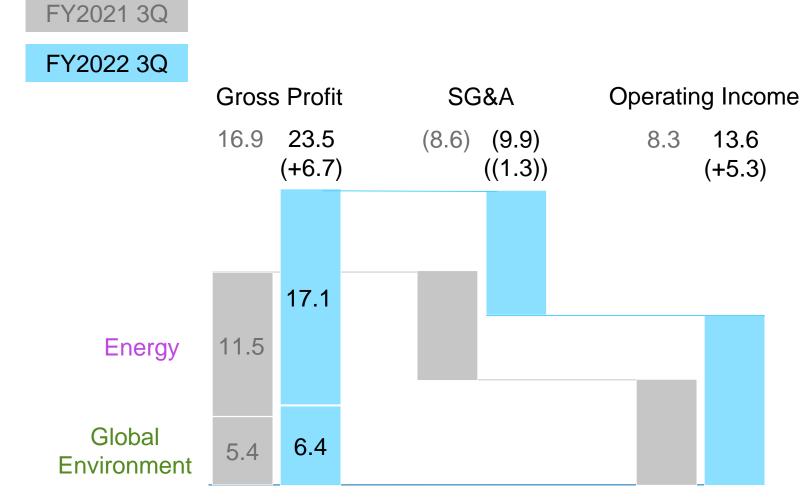
^{Note)} FY2021 1Q: Extraordinary losses of JPY20.4 billion was recorded related to the completed Ichthys LNG project.

*¹ Profit attributable to owners of parent *² Revised on January 31, 2023 (Profit was previously forecasted JPY 11.5 billion.)

Billions of JPY



Billions of JPY





4 Balance Sheet

Billions of JPY

		FY2021 4Q	FY2022 3Q	Difference		FY2021 4Q	FY2022 3Q	Difference
Current Assets		372.7	352.4	(20.3)	Current Liabilities	350.7	337.2	(13.5)
	Cash and Deposits	68.8	61.1	(7.7)	Notes Payable, Accounts Payable for Construction Contracts	96.1	121.4	25.3
	Operating Assets*1	59.0	66.9	7.9	Contract Liabilities	143.4	139.1	(4.4)
	Accounts Receivable - Other	83.2	37.9	(45.3)	Provision for Loss on Construction Contracts	34.8	34.1	(0.7)
	Jointly Controlled Assets of JV *2	141.4	140.6	(0.9)	Accounts Payable - Other	44.0	15.8	(28.2)
	Other	21.7	47.6	25.8	Non-Current Liabilities	29.0	24.6	(4.4)
ľ	Non-Current Assets	22.7	24.3	1.6	Net Assets	15.8	14.9	(0.8)
-	Total Assets	395.4	376.7	(18.7)	Liabilities and Net Assets	395.4	376.7	(18.7)

Shareholders' Equity

Shareholders' Equity Ratio

 *1 Operating Assets: Notes receivable, accounts receivable from completed construction contracts, and contract assets + Costs on construction contracts in progress

*2 Jointly controlled assets of JV: Cash and deposits of joint venture proportional to Chiyoda's interest



14.8

3.9% (0.0)pt

15.7

4.0%

(0.8)

5 New Orders / Backlog

Billions of JPY

	New Orders FY2022 3Q	Backlog FY2022 3Q
Energy	85.6	916.2
Global Environment	35.0	363.3
Total	120.5	1,279.5

Major Backlog Projects	More than JPY100 billion	More than JPY5 billion
Energy	NFE LNG, QatarGolden Pass LNG, USA	 Tangguh LNG Expansion, Indonesia
Global Environment	 Copper Smelting Plant, Indonesia 	 Biopharmaceutical Manufacturing Plant, Japan Energy Storage System Facility, Japan



Att. Revenue and Backlog Breakdown

FY2022 3Q Revenue

[Business]

ENERGY	207.2	67%
LNG Plant, Gas Related Work	183.9	60%
Refinery, Petrochemical	23.3	8%
ENVIRONMENT	101.3	33%
 Pharmaceutical, Biochemistry, Chemical 	23.0	7%
Environment, New Energy, Infrastructure, Others	78.3	25%
TOTAL	308.5	100%

[Region]

OVERSEAS	250.3	81%
Middle East & Africa	110.7	36%
Americas	45.2	15%
Asia & Oceania	94.4	31%
Others	0.0	0%
	58.2	19%
TOTAL	308.5	100%

Billions of JPY

FY2022 3Q Backlog

[Business]

ENERGY	916.2	72%
LNG Plant, Gas Related Work	884.7	69%
Refinery, Petrochemical	31.5	2%
ENVIRONMENT	363.3	28%
 Pharmaceutical, Biochemistry, Chemical 	42.1	2%
Environment, New Energy, Infrastructure, Others	321.3	25%
TOTAL	1,279.5	100%

[Region]

OVERSEAS	1,180.0	92%
Middle East & Africa	722.3	57%
Americas	126.4	10%
Asia & Oceania	331.2	26%
Others	0.0	0%
	99.5	8%
TOTAL	1,279.5	100%

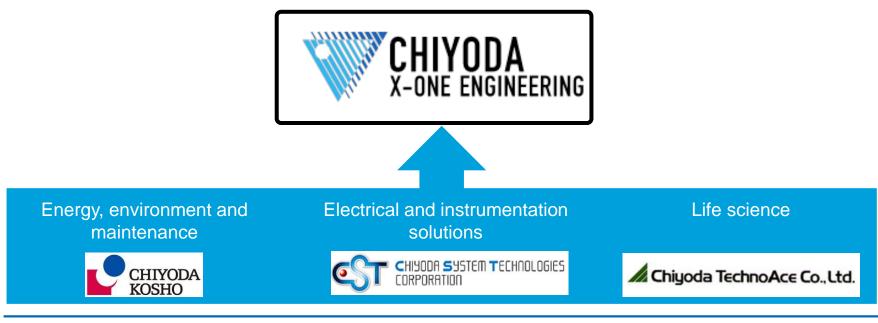




1 Domestic Business Reinforcement

CHIYODA X-ONE Engineering Corporation

- An integrated engineering company 'CHIYODA X-ONE Engineering Corporation' will be established in April 2023 from the merger of three group companies.
- The Group reinforces our domestic business, offering a one-stop service from EPC to operation and maintenance engineering.

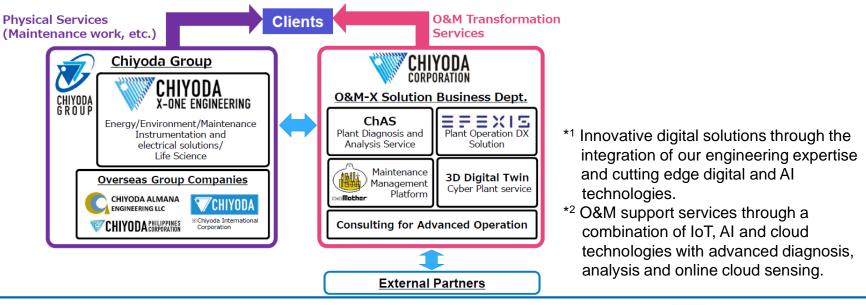




2 O&M Transformation Solution Business

Transformation (X) of Client Operation and Maintenance (O&M)

- A new department has been established, combining O&M support services including advanced diagnosis/analysis and digital solutions such as EFEXIS^{TM*1} and O&M Mother^{TM*2}.
- Collaborating with CHIYODA X-ONE Engineering Corporation and other Group companies, Chiyoda will accelerate the provision of competitive solutions, supporting the transformation of client O&M activities from both a cyber and physical perspective.





3 Digital Transformation (DX)

Company-wide DX Acceleration

DX Business Operator

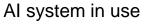
- Certified as a DX business operator by the Ministry of Economy, Trade and Industry in December, 2022
- The Group works as 'One Team' to accelerate DX

Digital transformation business

- EFEXIS[™] FCC AI Optimizer[™] introduced to Taiyo Oil Company, Ltd. achieved planned production and improving yields by optimizing catalyst reaction of RFCC* unit at Shikoku operations
- Supporting smart factory initiatives and contributing to technology transfer from senior operators











4 Life Science Business

Vaccine Constituent Production Facility Completed

 Production facility of a Vaccine Drug Substance for SHIONOGI & CO., Ltd. was handed over in January 2023.



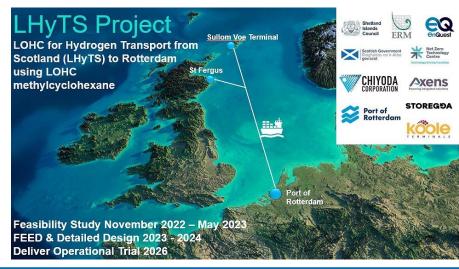
Vaccine Constituent Production Facility



5 Hydrogen Business ~SPERA Hydrogen™~

Participating in a Scotland to Rotterdam LOHC-MCH Hydrogen Highway Project

- Feasibility study is underway for a pilot project to export hydrogen on a large scale as LOHC*1-MCH*2, the highest-rated hydrogen carrier.
- Diverse international consortium of 10 companies and governments, including the Scottish Government, the Rotterdam Port Authority and the Net Zero Technology Center as project coordinator.
- Scotland is aiming for a production output of 25 GW of low-carbon hydrogen by 2045 and the Port of Rotterdam aims to become the hub for importing hydrogen into Europe.



*1 Liquid Organic Hydrogen Carrier

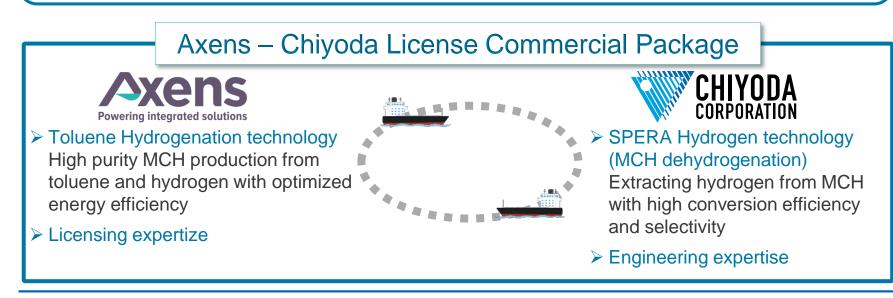
*² <u>Methylcycloh</u>exane, a liquid at ambient temperature and pressure produced from toluene and hydrogen, widely used as a pharmaceutical agent, a solvent for correction liquid etc.



6 Hydrogen Business ~SPERA Hydrogen[™]~

Strategical Commercial Cooperation with Axens in France

- An LOHC-MCH hydrogen supply chain commercial cooperation agreement
- Combination of SPERA Hydrogen technology (MCH dehydrogenation) and Axens' Toluene Hydrogenation technology, enabling fast track project implementation and reducing the customer burden of coordinating two licensors
- Developing hydrogen markets in Europe, Japan, North America, Asia, Oceania etc. to accelerate the expansion of our hydrogen supply chain business.





Low Carbon Emissions and Carbon Recycling

Decarbonization Technology - Joint Study MOU*1 in Thailand

- A Feasibility Study with BCPL Power Limited and Mitsubishi Corporation applying CCUS^{*2} technology for the Flue Gas of a BLCP coal-fired Power Plant
- Chiyoda provides technical support by utilizing its expertise of in-house CO₂ Reforming Technology^{*3}
- Contributing to implementing CCUS in Thailand, an important country in the AZEC(Asia Zero Emissions Community) advocated by the Japanese government and the horizontal development of thermal power plants



MOU signing ceremony at Japan-Thailand Energy Policy Dialogue on January 12, 2023

*1 Memorandum of Understanding

*2 <u>Carbon dioxide Capture, Utilization and Storage</u>

*³ Technology utilizing CO₂ to efficiently produce synthetic gases from natural gas and reduces CO₂ emissions



16

Major Ongoing Projects

1 NFE LNG, Qatar (Energy)

Project Features

- > 8 MMTPA* x 4 trains mega size project
- More than 25% CO₂ emissions reduction compared to existing LNG plants

Client	QatarEnergy
JV Partner	Technip Energies
Scheduled Completion	2025 – 2027
Status	Engineering and procurement ongoing and construction commenced





2 Copper Smelting Plant, Indonesia (Environment)

Project Features		Client	P.T. Freeport Indonesia
	Copper demand increases in a decarbonized society The world's largest single line manufacturing capacity	Scheduled Completion	2024
\triangleright	Complies with the environmental performance standards of the IFC*	Status	Engineering, procurement and construction ongoing



* International Finance Corporation



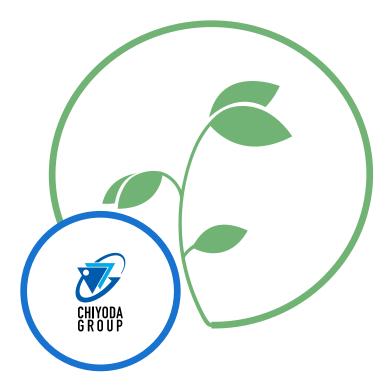
3 Other Major Ongoing Projects

Project	Tangguh LNG Expansion, Indonesia	Golden Pass LNG, USA
Client	BP Berau Ltd.	Golden Pass LNG (QatarEnergy and ExxonMobil JV)
JV Partner	Saipem, Tripatra	Zachry, McDermott
Scheduled Completion	2023 Ready for Start-up	2024 – 2025 (3 trains)
Status	Construction is in the final stage and approaching completion	Construction ongoing





E nergy and E nvironment in H armony



Chiyoda Corporation Corporate Services Department IR, PR & Sustainability Advanced Section, https://www.chiyodacorp.com/en/

Forward-Looking Statements: Any projections included in these materials are based solely on information available at the time this presentation was prepared. It is possible that actual results may vary significantly from the projections due to a number of risk factors such as economic conditions. The results projected here should not be construed in any way as being guaranteed by the Company. Investor are recommended not to depend solely on these projections for making investment decisions.