



The presentation was held in Japanese. This document is a translation/summary for reference only.

20 May 2022
IR, PR & Sustainability Advanced Section
Corporate Services Department
Chiyoda Corporation

Summary of a Q&A session following the Presentation of the Financial Results for Fiscal Year Ending March 31, 2022

This is a summary of a Q&A session following the presentation (telephone conference) of Chiyoda Corporation's (Chiyoda) financial results for fiscal year ending March 31, 2022, released on May 10, 2022.

	Question	Answer
1	Gross profit	
	Although the full year forecast was	In the global environment field, gross profit increased
	up year on year (YoY), what factor	YoY due to steady progress in life science projects.
	resulted in a lower gross profit?	Conversely, in the energy field, gross profit decreased
		YoY due to material price increases and transportation
		cost escalation from COVID-19 and the geopolitical
		crisis in Ukraine.
		Steady progress in the global environment field
		increased gross profit compared to the previous fiscal
		year and cost escalation impacts in the energy field
		impeded achieving the full year forecast.
2	Countermeasures against	
	surging material/transportation	
	costs	
	What countermeasures is Chiyoda	Although the price of materials such as copper and
	implementing against surging	nickel is rapidly rising, the vast majority of equipment
	material and transportation costs?	and materials were procured prior to the current price
		escalation.
		Chiyoda monitors and analyzes market trends and
		places orders at the most appropriate time during long
		project periods.
		COVID-19 cost and schedule impacts have a 'Force



	Question	Answer
		Majeure' contract provision.
3	Equity ratio Equity ratio is down to 4%. Will there be any change in the over 20% equity ratio goal in the Revitalization Plan?	The decrease in equity ratio is due to Chiyoda's proactive measures to settle negative legacy issues affecting solid growth. Improving financial strength is our priority and Chiyoda continues to strengthen its capital base by accumulating stable profits and aligning business strategies.
4	Currency exchange fluctuation How does a weak yen affect financial results?	Currency exchange fluctuations are neutral because risks are hedged by exchange reservations.
5	FY2022 new order forecasts Please expand upon the FY2022 new order forecast of 300 billion JPY.	Of the 300 billion JPY new order forecast, 200 billion JPY is overseas, including the NFE project in Qatar, and 100 billion JPY is domestic. NFE LNG is a massive project with considerable future possibilities and the FY2022 new order figure is considered conservative.
6	Order intake policy What is Chiyoda's order intake policy in terms of resources?	Three huge overseas LNG projects are ongoing and by focusing on our resource capacity and project schedules, Chiyoda reluctantly declined the Cameron LNG expansion project in the USA (previously constructed by Chiyoda).
7	Business environment How does Chiyoda view the current business environment and new order forecasts following the geopolitical crisis in Ukraine?	It is increasingly necessity, especially in Europe, to procure energy from outside Russia due to the geopolitical crisis in Ukraine. LNG is an essential form of energy and investment is expected to continue.



	Question	Answer
		Construction of large-scale LNG plants takes many years and client investment decisions are deliberated in detail. New LNG projects are planned in Qatar, the USA and Australia and Chiyoda receives regular project consultation requests from clients. Our engineering expertise and track record is an advantage for new LNG projects in Qatar and we implement stringent and comprehensive risk evaluation and management procedures when we receive potential orders.
8	Projects in the USA What is Chiyoda's new order strategy for prospective LNG projects in the USA?	Minimizing construction risk in countries such as the USA and Australia is key. Chiyoda carefully selects local joint venture partners and implements appropriate construction strategies, such as modularization. We completed a project ahead of schedule in the USA in 2021.
9	Sustainability Committee Please give details of the Sustainability Committee as mentioned in the 'Business Overview' on Page 4.	The most important aspect for the committee is climate change action and net zero carbon emissions by 2050. For engineering companies such as Chiyoda, contributing to reducing greenhouse gas (GHG) emissions in scope 3 is key, considering GHG emissions in scopes 1 and 2 are minor. The committee also addresses environment, resource, social and economic issues, such as supply chains, diversity, healthy and productivity management. A carbon-free business promotion committee also addresses businesses in fields such as hydrogen and ammonia.



	Question	Answer
10	Increase of the number of shares	
	authorized to be issued	
	What is the purpose of increasing	The purpose is to diversify future financing methods
	the total number of shares	according to Chiyoda's growth strategies.
	authorized to be issued as	However, we have no specific plans to increase capital
	announced in the 'Notice of Partial	at present.
	Change of Articles of Incorporation'	Chiyoda continues to reinforce its revenue base,
	dated 10 May 2022?	secure capital and improve corporate value by securing
		profits in existing fields while expanding new
		businesses such as renewable energy and life
		sciences, and we continue to transform our business
		portfolio in line with our medium-term management
		plan: 'Revitalization for the Future'.

-End-

Please submit inquiries to: IR, PR & Sustainability Advanced Section, Corporate Services Department Tel. +81-45-225-7734

Note: Some additions and corrections have been made to simplify the content for readers. Any projections included in these materials are based solely on information available at the time this presentation was prepared. It is possible that actual results may vary significantly from the projections due to a number of risk factors such as economic conditions. The results projected here should not be construed in any way as being guaranteed by the Company. Investors are recommended not to depend solely on these projections for making investment decisions.