

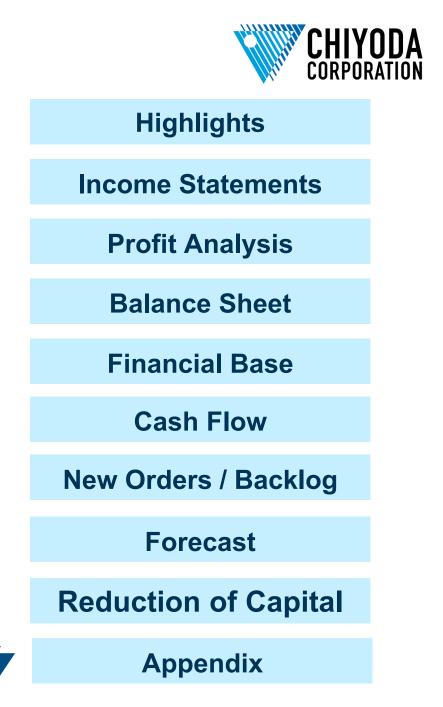
#### **Financial Results for FY2019** Fiscal Year Ended March 31, 2020

May 8, 2020 Chiyoda Corporation



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#### **Revitalization with enhanced Risk Management**

1. Revenue	Executing ongoing projects	385.9 bn yen (as full- year forecast)
2. Profit	<ul> <li>Improved profitability of ongoing projects</li> <li>An initial impact of COVID-19* impact has been factored in</li> <li>Foreign exchange loss occurred on non-operating asset</li> </ul>	<ul> <li>Gross Profit &amp; Operating Income progressed as anticipated</li> <li>Net Income 12.2 bn yen (below revised forecast, but twice initial full-year forecast)</li> </ul>
3. Financial	<ul><li>Implementing financial strengthening measures</li><li>Accumulation of profit</li></ul>	Shareholders equity ratio improved to 6.3%
4. New Order	Customer's reviewing investment plans due to crude oil price slump	179.8 bn yen (below full-year forecast)



### **2** Income Statements

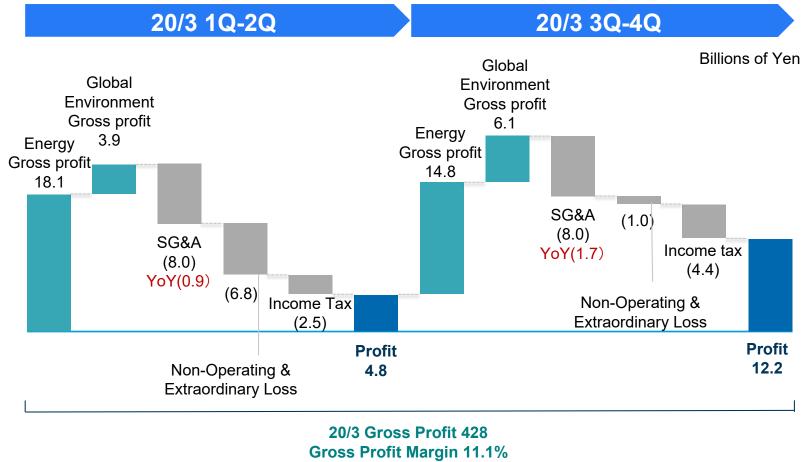
Billions of Yen

	End of19/3	End of 20/3	Difference	Full Year Forecast*	Progress (%)
Revenue	342.0	385.9	44.0	390.0	99.0%
Gross Profit	(181.1)	42.8	224.0	42.0	102.0%
Profit Margin	(53.0%)	11.1%	64.1pt	10.8%	-
SG&A expenses	(18.6)	(16.0)	2.6	(17.0)	94.3%
Operating Income	(199.8)	26.8	226.6	25.0	107.2%
Non-operating income and expenses	6.8	(8.1)	(14.9)	(5.0)	162.9%
Ordinary Income	(193.0)	18.6	211.6	20.0	93.2%
Extraordinary income (loss), taxes, others	(21.9)	(6.5)	15.5	(5.0)	129.4%
Profit (Loss) **	(214.9)	12.2	227.1	15.0	81.2%
Exchange Rate JPY/USD	111	109		105	

\*\* Profit (Loss) attributable to owners of parent



#### Accumulated Profit and GPM\* exceeded full-year forecast SG & A reduced from last year



(Full-year forecast 10.8%)



#### 4 **Balance Sheet**

Billions of Yen

84.5

23.4pt

	Mar 31, 2019	Mar 31, 2020	Difference		Mar 31, 2019	Mar 31, 2020	Difference
Current assets	326.9	360.4	33.5	Current liabilities	392.5	319.9	(72.6)
Cash and deposits*1	69.5	124.4	54.9	Short-term loans payable	0.1	0.1	0.0
Operating assets *2	76.1	66.4	(9.7)	Operating liabilities *4	297.5	257.5	(40.1)
Accounts receivable - other	65.9	68.7	2.8	Provision for loss on construction contracts	67.6	34.9	(32.8)
Joint. control. assets of JV	111.0	96.0	(14.9)	Others	27.2	27.4	0.2
Other	4.4	4.8	0.3	Non-current liabilities	19.0	40.2	21.2
Non-current assets	25.4	24.7	(0.7)	Long-term loans payable	15.9	35.7	19.9
Property, plant & equip.	11.7	12.5	0.7	Net Assets	(59.2)	24.9	84.1
Intangible assets	5.3	4.9	(0.4)	Capital Stock	(60.9)	21.3	82.2
Investment, other assets	8.4	7.3	(1.1)	Others	1.7	3.6	1.9
Total assets	352.3	385.1	32.7	Liabilities and net assets	352.3	385.1	32.7

Shareholders' equity

Shareholders' equity

ratio

1. Cash and deposits = Cash and deposits + Short-term investment securities, incl. negotiable deposit

- \*2. Operating assets = Notes receivable, accounts receivable from completed construction contracts + Costs on uncompleted construction contracts
- \*3. Jointly controlled assets of JV = Cash and deposits of joint venture proportional to Chiyoda's interest
- \*4. Operating liabilities = Notes payable, accounts payable for construction contracts + Advances received on uncompleted construction contracts

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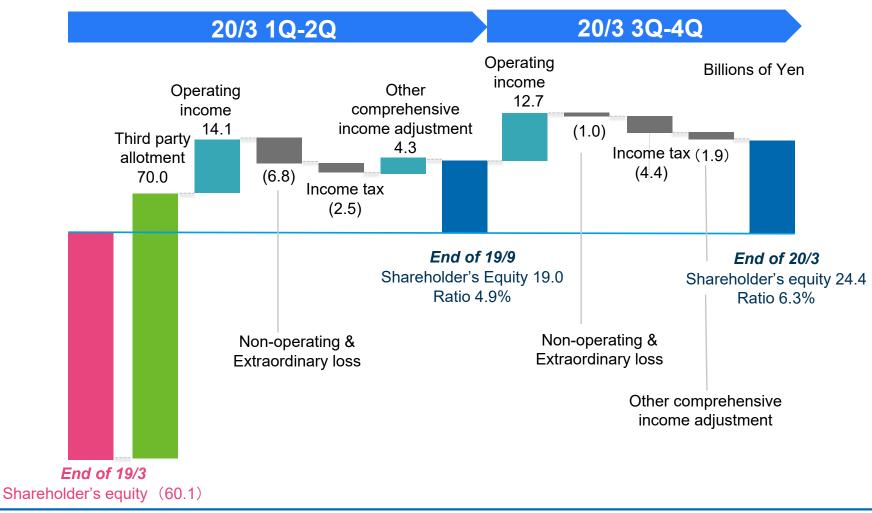
(60.1)

(17.1%)

24.4

6.3%

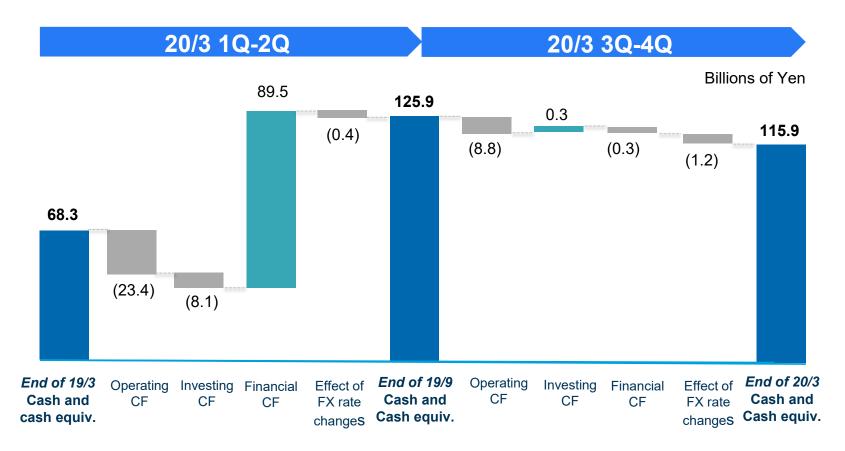
# Shareholder's equity ratio recovered to 6.3% due to a third-party allotment and profit accumulation.





### 6 Cash flow

Cash flow, sustained by third-party allotment and subordinated loan, significantly supplemented cash and cash equivalent. Aiming to further accumulate cash by increasing operating cash flow.





## 7 New Orders / Backlog

The progress of 32.7% was due to a series of investment plan review by clients (postponement, size reduction, cancellation) of large scale projects caused by an the expected decrease in energy demand.

Billions of Yen

	End of 19/3		Difference	Full-Year Forecast*	Progress (%)
New Order	771.6	179.8	(591.7)	550.0	32.7%
Energy	648.5	134.2	(514.3)		
Environment	123.1	45.6	(77.4)		
	•				
Backlog	1016.4	811.8	(204.5)		
Energy	868.6	693.1	(175.5)		
Environment	147.8	118.8	(29.0)		



# 8 Forecast

Chiyoda is still currently assessing the impact of COVID-19 and the resulting changes to the business environment, including the stagnation of the global economy, which caused the sharp decrease in energy demand and the drop in crude oil and gas prices.

The business outlook and earnings forecasts have therefore not been determined. Full year forecasts for the fiscal year ending March 2021 will be announced when available.



### **9** Reduction of Capital

Chiyoda plans to implement the following Capital Reduction to eliminate the cumulative loss of retained earnings\* of 135.5 billion yen and improve the financial base.

Billions of Yen

#### 1. Details of Capital Reduction [On a non-consolidated basis]

Net assets	March 31, 2020	Difference	After Capital Reduction
Capital stock	784	(634)	150
Capital surplus	721	(721)	0
Retained earnings	(1,355)	1,355	0
Total	150	0	150

- Capital Reduction is merely the transfer of account titles in the "net assets" section on the Balance Sheet. The balance of 'Net Assets' remains unchanged; financial results shall not be affected.
- The total number of issued shares and net assets per share also remain unchanged.

#### 2. Schedule

1	Resolution of General Meeting of Shareholders	June 25, 2020 (planned)
2	Deadline for objections of creditors	July 27, 2020(planned)
3	Effective date	August 7, 2020 (planned)



# Appendix

#### Revenue Breakdown

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New Order Breakdown Backlog Breakdown



### Revenue Breakdown

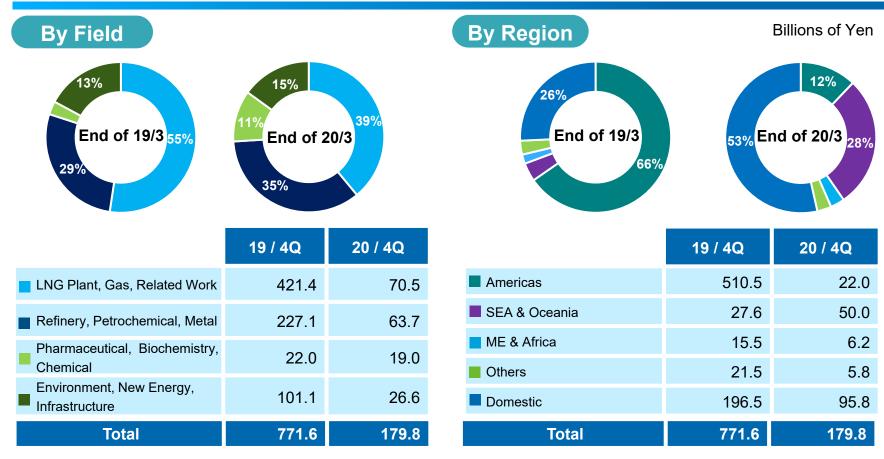
By Field			By Region		Billions of Yen
9% End of 19/3 56%	13% End of 20/3 48% 33%		10% 35% 16% End of 19/3 34%	<sup>35%</sup> End of 20/3 50%	
	19 / 4Q	20 / 4Q		19 / 4Q	20 / 4Q
LNG Plant, Gas, Related Work	191.6	184.0	Americas	35.5	192.1
Refinery, Petrochemical, Metal	60.2	128.6	SEA & Oceania	53.7	44.1
Pharmaceutical, Biochemistry,	28.8	24.9	ME & Africa	15.2	10.9
Chemical	20.0	24.3	Others	117.2	5.8
Environment, New Energy, Infrastructure	61.4	48.4	Domestic	120.4	133.1
Total	342.0	385.9	Total	342.0	385.9

#### Major Projects

	More than 100 bn yen	More than 50 bn yen	More than 10 bn yen
Overseas		Cameron LNG, Texas Ethylene	Golden Pass LNG, Tangguh LNG, Freeport LNG

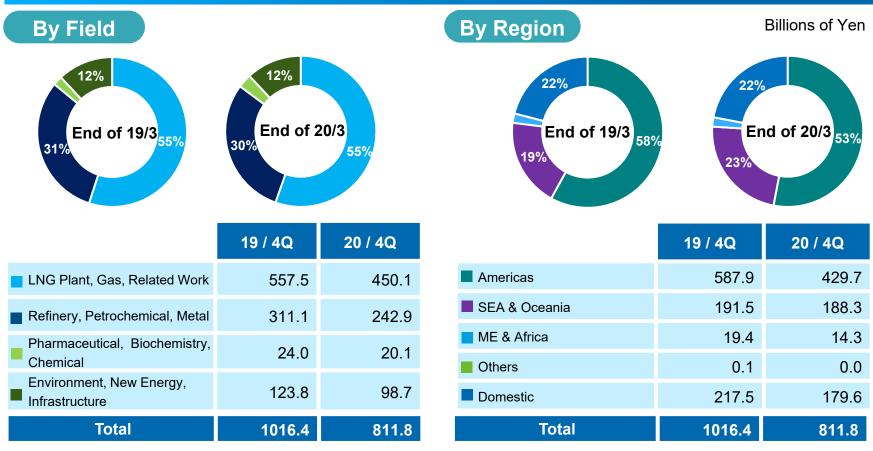


# New Order Breakdown









#### **Major Projects**

	More than 100 bn yen	More than 50 bn yen	More than 10 bn yen
Overseas	Golden Pass LNG	Texas Ethylene, Tangghu LNG	Cameron LNG
Domestic			Biomass, Energy Storage System



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Chiyoda Corporation IR, PR & CSR Department https://www.chiyodacorp.com/en/

Forward-Looking Statements: Any projections included in these materials are based solely on information available at the time this presentation was prepared. It is possible that actual results may vary significantly from the projections due to a number of risk factors such as economic conditions. The results projected here should not be construed in any way as being guaranteed by the Company. Investor are recommended not to depend solely on these projections for making investment decisions.

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