

# Financial Results for the 1<sup>st</sup> Quarter of Fiscal Year Ending March 31, 2014

August 12, 2013

**Chiyoda Corporation** 



## 1. Financial Summary

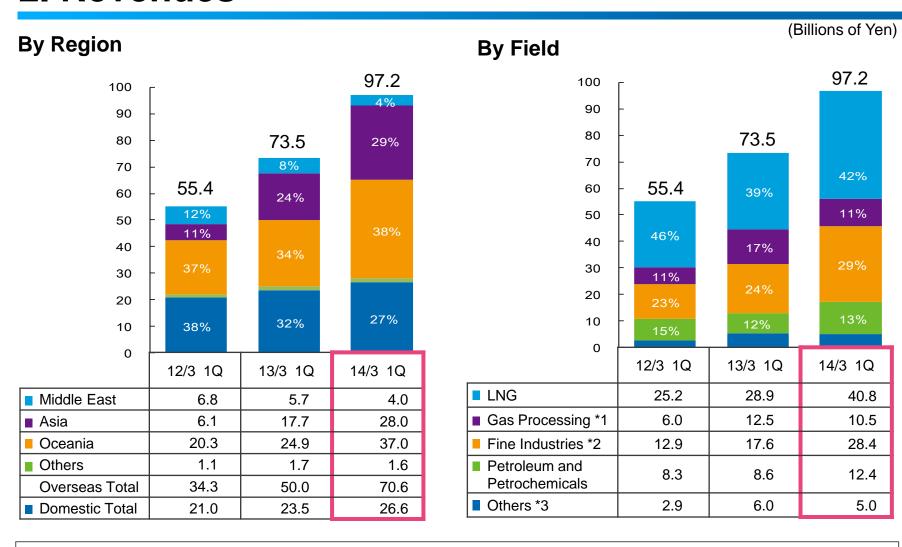
(Billions of Yen)

	1Q of FY ended March 2013	1Q of FY ending March 2014	Difference	Difference (%)	Full Year Forecast	Progress (%)
New Orders	107.2	65.2	(42.0)	(39.1%)	600.0	10.9%
Revenues	73.5	97.2	23.7	32.2%	470.0	20.7%
Operating Income	4.6	4.7	0.2	3.8%	24.0	19.7%
Ordinary Income	5.0	5.5	0.4	8.7%	26.0	21.1%
Net Income	2.9	2.6	(0.3)	(9.5%)	16.0	16.4%
Comprehensive Income	2.7	2.7	0	0.2%		
Exchange Rate	JPY 79/\$	JPY 99/\$			JPY 90/\$	

Expecting initial Full Year Forecast to be achieved.



### 2. Revenues



While progress remained 20.7% of full year forecast, revenues increased 32.2% year-on-year basis.

Notes: \*1 Classified as "Other Gas Related Works" in "Consolidated Financial Results"

<sup>\*2</sup> Classified as "General Chemicals/ Industrial Facilities" in "Consolidated Financial Results"

<sup>\*3</sup> Classified as "Mineral Refining/ Offshore/ Environment/ and Others" in "Consolidated Financial Results"

## 3. Income-related Items

(Billions of Yen)

	1Q of FY ended March 31, 2013	1Q of FY ending March 31, 2014	Difference
Gross Profit	<b>8.8</b> 12.0%	<b>8.9</b> 9.2%	0.1 (2.8)pt
SG&A expenses	(4.3)	(4.2)	0.1
Operating Income	<b>4.6</b> 6.2%	<b>4.7</b> 4.9%	0.2 (1.3)pt
Non-operating income and expenses	0.5	0.7	0.3
Ordinary Income	<b>5.0</b> 6.9%	<b>5.5</b> 5.6%	0.4 (1.3)pt
Extraordinary gain/loss, tax and minority shareholders' income	(2.2)	(2.9)	(0.7)
Net Income	<b>2.9</b> 3.9%	<b>2.6</b> 2.7%	(0.3) (1.2)pt

Gross Profit Ratio: Exceeded full year target of 8.9%, even though lower than previous 1Q (significant contribution from completed projects).



## 4. Balance Sheet

(Billions of Yen)

**Difference** 

(15.5)

June 30,

2013

214.9

186.3

44.5%

	March 31, 2013	June 30, 2013	Difference
Current assets	383.2	358.1	(25.2)
Cash and deposits*1	182.9	169.5	(13.4)
Operating assets *2	80.7	72.2	(8.5)
Jointly controlled assets of joint venture *3	94.7	92.6	(2.1)
Other	25.0	23.8	(1.2)
Non-current assets	52.2	60.8	8.6
Property, plant and equipment	14.5	15.2	0.6
Intangible assets	6.8	15.6	8.8
Investment and other assets	30.9	30.0	(0.9)
Total assets	435.4	418.8	(16.5)

Liabilities and net assets	435.4	418.8	(16.5)
Net assets	189.4	187.8	(1.6)
Other	5.5	6.1	0.7
Long-term loans payable	10.1	10.0	(0.1)
Non-current liabilities	15.6	16.2	0.6
Others	32.1	23.5	(8.5)
Provision for loss on construction contracts	1.3	1.4	0.1
Operating liabilities *4	197.0	188.8	(8.2)
Short-term loans payable	0.1	1.2	1.1
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188.4

43.3%

March 31.

2013

230.4

**Current liabilities** 

Shareholders' equity

Shareholders' equity ratio

#### Notes:

Non-current assets increase: Goodwill of newly consolidated Xodus Group in UK and others. Net assets decrease: 2.6 billion yen of net income, (4.9) billion yen of dividends paid.

(2.1)

1.2 pt

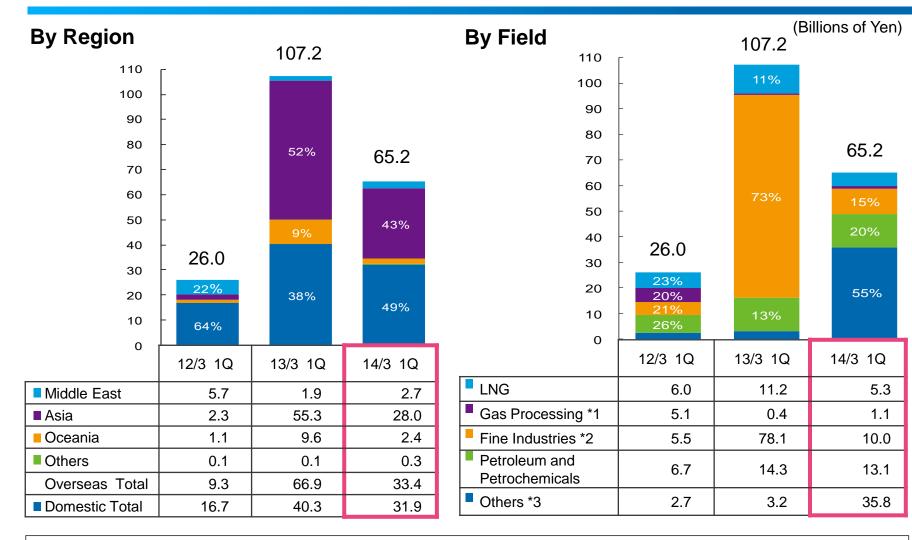
<sup>\*1.</sup> Cash and deposits = Cash and deposits + Short-term investment securities, incl. negotiable deposit

<sup>\*2.</sup> Operating assets = Notes receivable, accounts receivable from completed construction contracts + Costs on uncompleted construction contracts

<sup>\*3.</sup> Jointly controlled assets of joint venture = Cash and deposits of joint venture proportional to Chiyoda's interest

<sup>\*4.</sup> Operating liabilities = Notes payable, accounts payable for construction contracts + Advances received on uncompleted construction contracts

## 5. New Orders



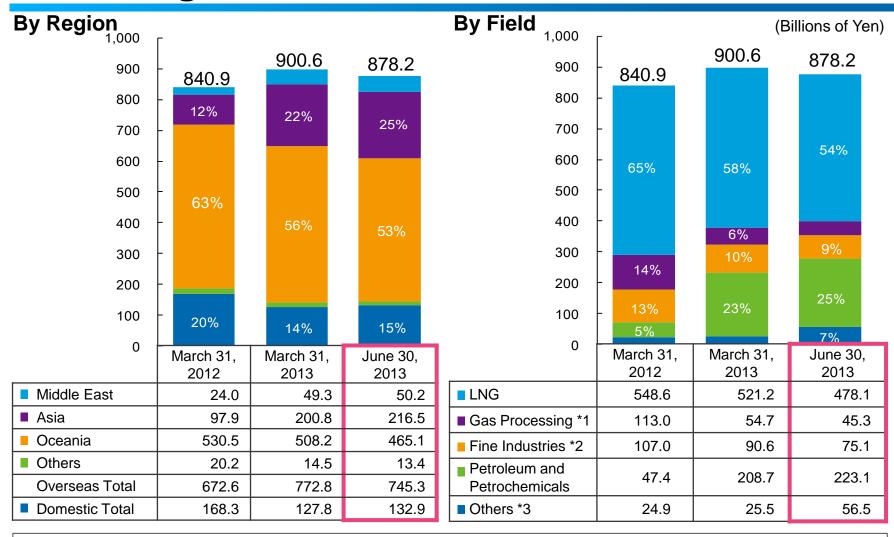
Significant increase in "Others", such as International Airport Project in Mongolia. Aiming to achieve full-year forecast.

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## 6. Backlog of Contracts



Major Projects: Ichtys LNG (Australia), PNG LNG (Papua New Guinea),
Polycrystalline Silicon (Malaysia), Refinery and Petrochemical Complex (Vietnam).

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# **Reference Materials**



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## **Breakdown of Forecasts FY ending March 2014**

	Results for FY ended March 2013	Forecasts for FY ending March 2014	Difference
New Orders	402.9	600.0	197.1
Overseas	291.2	520.0	228.8
Domestic	111.7	80.0	(31.7)
Revenues	398.9	470.0	71.1
Overseas	248.1	340.0	91.9
Domestic	150.8	130.0	(20.8)
Gross Profit	42.5	42.0	(0.5)
SG&A Expenses	(17.4)	(18.0)	(0.6)
Operating Income	25.1	24.0	(1.1)
Non-operating Income and Expenses	0.4	2.0	1.6
Ordinary Income	25.5	26.0	0.5
Extraordinary income/loss, Tax and Minority Interests in Income	(9.4)	(10.0)	(0.6)
Net income	16.1	16.0	(0.0)

## **Performance Indicators**

	FY ended March 2010	FY ended March 2011	FY ended March 2012	FY ended March 2013	Forecast FY ending March 2014
Gross profit margin (%)	4.5	12.8	15.3	10.7	8.9
SG&A expenses to revenues (%)	4.0	5.7	5.8	4.4	3.8
Operating income to revenues (%)	0.5	7.1	9.5	6.3	5.1
Ordinary income to revenues (%)	1.5	6.4	9.3	6.4	5.5
Net income to revenues (%)	0.9	3.2	5.6	4.0	3.4
Return on assets (ROA) (%)	1.4	4.6	6.6	6.4	
Return on equity (ROE) (%)	2.0	5.3	8.9	9.0	
Net income per share (EPS) (JPY)	11.39	30.79	55.44	62.06	
Book value per share (BPS) (JPY)	573.61	599.15	648.95	727.24	
Shareholders' equity ratio (%)	45.3	43.9	46.0	43.3	
Current ratio (%)	175.2	173.8	165.5	166.3	
Fixed ratio (%)	25.2	24.0	27.0	27.7	
Debt-to-equity ratio <der> (Times)</der>	0.07	0.07	0.06	0.05	

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#### **Forward-looking Statements**

The forecasts and plans in this presentation are based on information available to management on August 12, 2013, the date this material was prepared. Actual results may differ significantly from these forecasts for a number of factors, including but not limited to changes in economic conditions and operation environment in Japan and overseas.