



# Financial Results for FY2011

The Fiscal Year Ended March 31, 2012

May 11, 2012



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# 1. Financial Summary

(Billions of Yen)

	FY ended March 2011	FY ended March 2012	Difference	Difference (%)	Initial Full Year Forecast In May 2011	Results (%)
New Orders	235.3	612.5	377.3	160.4%	550.0	111.4%
Revenues	247.1	254.7	7.6	3.1%	250.0	101.9%
Operating Income	17.5	24.2	6.7	37.9%	11.0	220.0%
Ordinary Income	15.7	23.8	8.1	51.2%	12.0	198.3%
Net Income	8.0	14.4	6.4	80.0%	8.0	179.6%
Comprehensive Income	7.5	15.9	8.4	111.7%		
Dividend per Share	JPY 11.0	JPY 17.0			JPY 10.0	
Exchange Rate	JPY 83/\$	JPY 82/\$			JPY 80/\$	

Every income item exceeded the previous full year forecast.

New Orders: The second largest in company history including large LNG project in Australia.

Dividend: The record-high based on the dividend policy (payout ratio 30%+)

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## 2. Comparison – Forecasts in Feb. 2012 with Results

(Billions of Yen)

	Full Year Forecast in Feb. 2012	Results	Difference	Difference (%)
New Orders	550.0	612.5	62.5	11.4%
Revenues	260.0	254.7	(5.3)	(2.0%)
Operating Income	21.0	24.2	3.2	15.2%
Ordinary Income	21.0	23.8	2.8	13.3%
Net Income	11.0	14.4	3.4	30.9%
Dividend per Share	JPY 13.0	JPY 17.0	JPY 4.0	

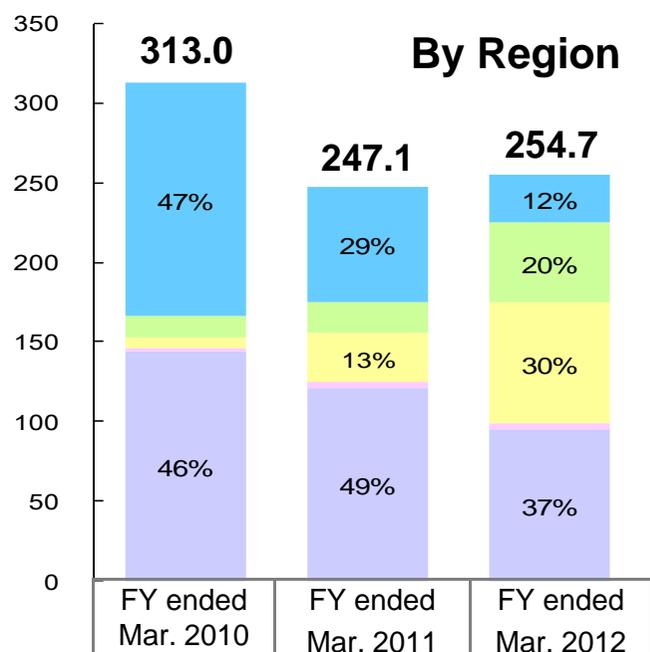
New Orders: Increased due to the settlement of large contracts.

Operating Income: Increased due to profitability improvement of several domestic projects and projects executed by domestic/overseas group companies.

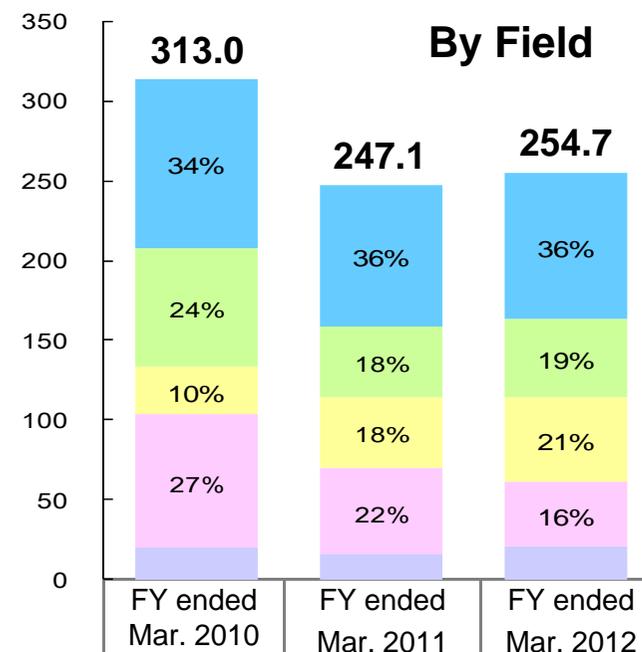
Net Income: Increased on account of less tax being levied than expected.

# 3. Revenues

(Billions of Yen)



■ Middle East	147.3	72.2	30.4
■ Asia	12.7	19.5	50.0
■ Oceania	6.7	31.0	75.8
■ Others	2.3	3.4	3.6
Overseas Total	169.1	126.1	159.8
Domestic Total	143.9	121.0	94.9



■ LNG	105.4	89.0	91.9
■ Gas Processing *1	74.5	43.7	48.3
■ Fine Industries *2	30.1	45.1	53.6
■ Petroleum and Petrochemicals	83.9	53.5	40.7
■ Others	19.1	15.8	20.1

<By Region> Sequential completion of large projects in Qatar resulted in the share decrease for Middle East. Instead, Oceania held the top share. Overseas share increased to 63%, while domestic share fell to 37%.

<By Field> Continued growth of revenues in Fine Industries Field; Solar battery materials, lithium-ion battery, pharmaceuticals, etc.

Notes: \*1 Classified as "Gas and Power Utilities" in "Consolidated Financial Results"

\*2 Classified as "Industrial Machinery" and "General Chemicals" in "Consolidated Financial Results"

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## 4. Income-related Items

(Billions of Yen)

	FY ended March 2011	FY ended March 2012	Difference
Gross Profit	<b>31.5</b> 12.8%	<b>38.9</b> 15.3%	<b>7.4</b> +2.5pt
SG&A expenses	(14.0)	(14.7)	(0.7)
Operating Income	<b>17.5</b> 7.1%	<b>24.2</b> 9.5%	<b>6.7</b> +2.4pt
Non-operating income and expenses	(1.8)	(0.4)	1.4
Ordinary Income	<b>15.7</b> 6.4%	<b>23.8</b> 9.3%	<b>8.1</b> +2.9pt
Extraordinary gain/loss, tax and minority shareholders' income	(7.8)	(9.4)	(1.7)
Net Income	<b>8.0</b> 3.2%	<b>14.4</b> 5.6%	<b>6.4</b> +2.4pt

Every income item exceeded the previous full year results due to profitability improvement of:

- several domestic/overseas projects under execution
- some completed projects during warranty period
- projects executed by domestic/overseas group companies

# 5. Balance Sheet

(Billions of Yen)

	Mar.31, 2011	Mar.31, 2012	Difference
<b>Current assets</b>	<b>316.2</b>	<b>320.5</b>	<b>4.3</b>
Cash and deposits*1	130.7	174.1	43.4
Operating assets *2	68.7	57.3	(11.4)
Jointly controlled assets of joint venture *3	88.7	65.8	(22.9)
Other	28.2	23.3	(4.8)
<b>Non-current assets</b>	<b>37.2</b>	<b>45.3</b>	<b>8.1</b>
Property, plant and equipment	19.0	19.0	0
Intangible assets	4.7	4.6	(0.1)
Investment and other assets	13.4	21.7	8.3
<b>Total assets</b>	<b>353.4</b>	<b>365.8</b>	<b>12.4</b>

	Mar.31, 2011	Mar.31, 2012	Difference
<b>Current liabilities</b>	<b>181.9</b>	<b>193.7</b>	<b>11.8</b>
Short-term loans payable	-	10.0	10.0
Operating liabilities *4	160.0	162.7	2.8
Provision for loss on construction contracts	1.1	0.6	(0.5)
Others	20.8	20.4	(0.5)
<b>Non-current liabilities</b>	<b>15.7</b>	<b>3.4</b>	<b>(12.4)</b>
Long-term loans payable	10.2	0.2	(10.0)
Other	5.5	3.2	(2.4)
<b>Net assets</b>	<b>155.8</b>	<b>168.7</b>	<b>13.0</b>
<b>Liabilities and net assets</b>	<b>353.4</b>	<b>365.8</b>	<b>12.4</b>
<b>Shareholders' equity</b>	<b>155.2</b>	<b>168.1</b>	<b>12.9</b>
<b>Shareholders' equity ratio</b>	<b>43.9%</b>	<b>46.0%</b>	<b>+2.1pt</b>

Notes:

\*1. Cash and deposits = Cash and deposits + Short-term investment securities, incl. negotiable deposit

\*2. Operating assets = Notes receivable, accounts receivable from completed construction contracts + Costs on uncompleted construction contracts

\*3. Jointly controlled assets of joint venture = Cash and deposits of joint venture proportional to Chiyoda's interest

\*4. Operating liabilities = Notes payable, accounts payable for construction contracts + Advances received on uncompleted construction contracts

Cash and deposits: Increased due to booking of completed large projects in Qatar.

Operating assets: Collection of accounts receivable from completed construction contracts and other factors reduced the operating assets.

Investment and other assets: Increased by acquisition of securities of CTCI, etc.

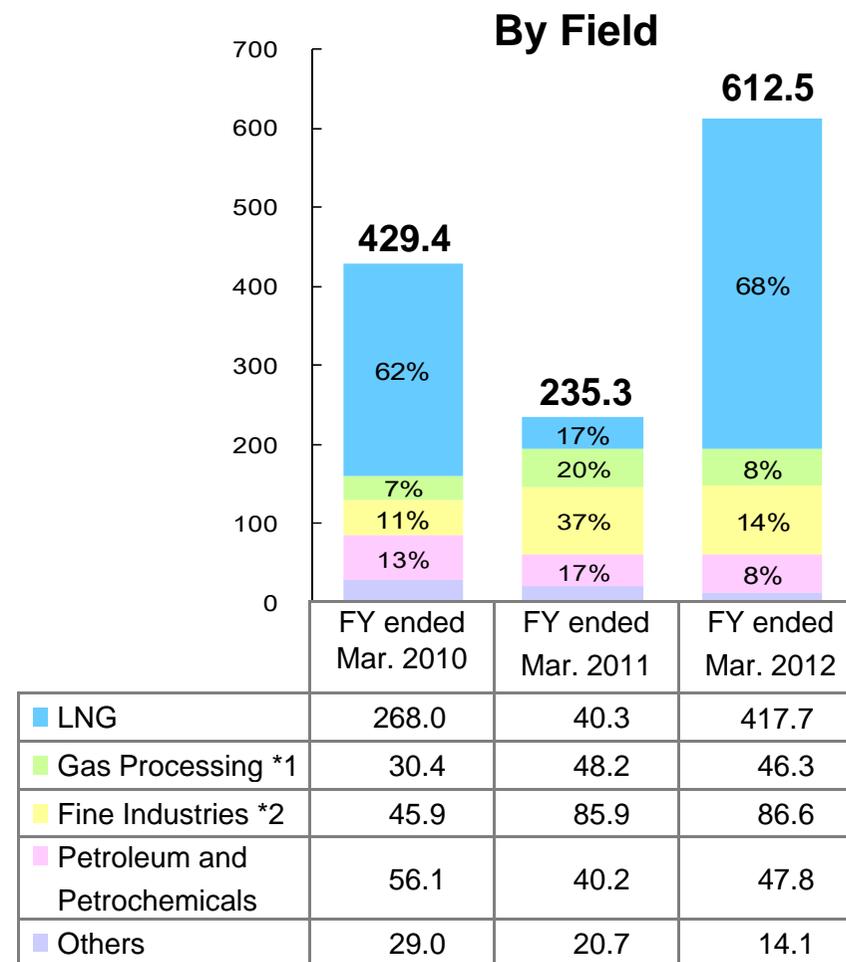
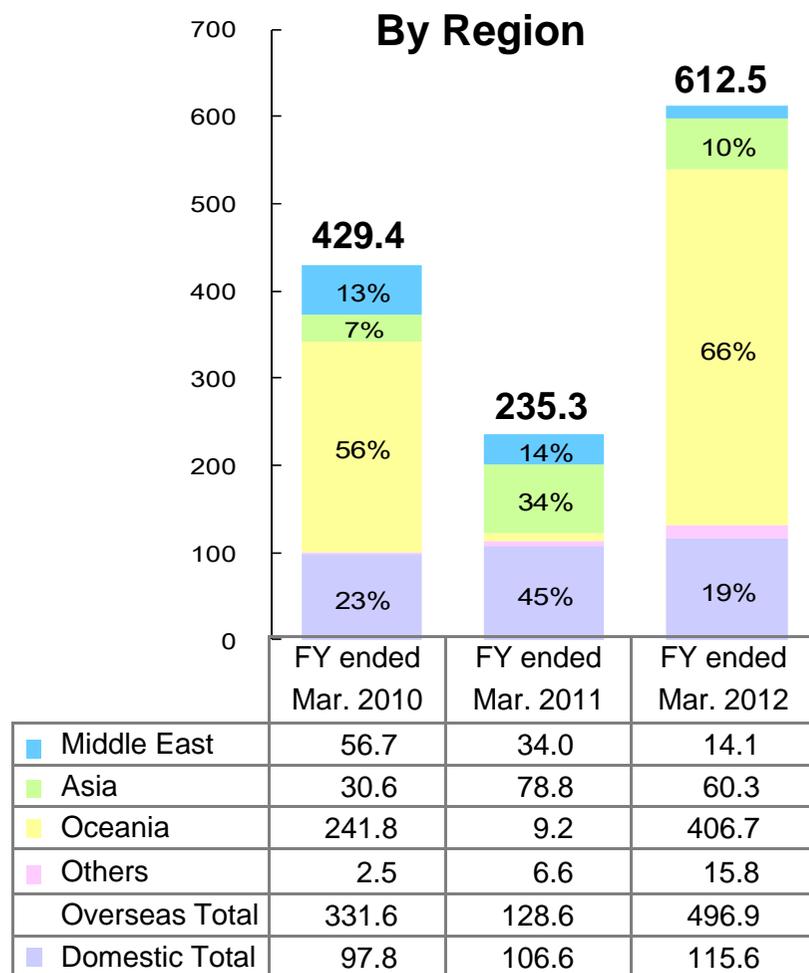
Net Assets: Increased by booking of net income of 14.4 billion yen less disbursement of dividends.

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# 6. New Orders

(Billions of Yen)



The second largest in company history.

<By Region> Significant increase in overseas to 80% share, while domestic kept steady results.

<By Fields> Firm growth in Fine Industries Field though its share is lower due to the impact of large LNG.

Notes: \*1 Classified as "Gas and Power Utilities" in "Consolidated Financial Results"

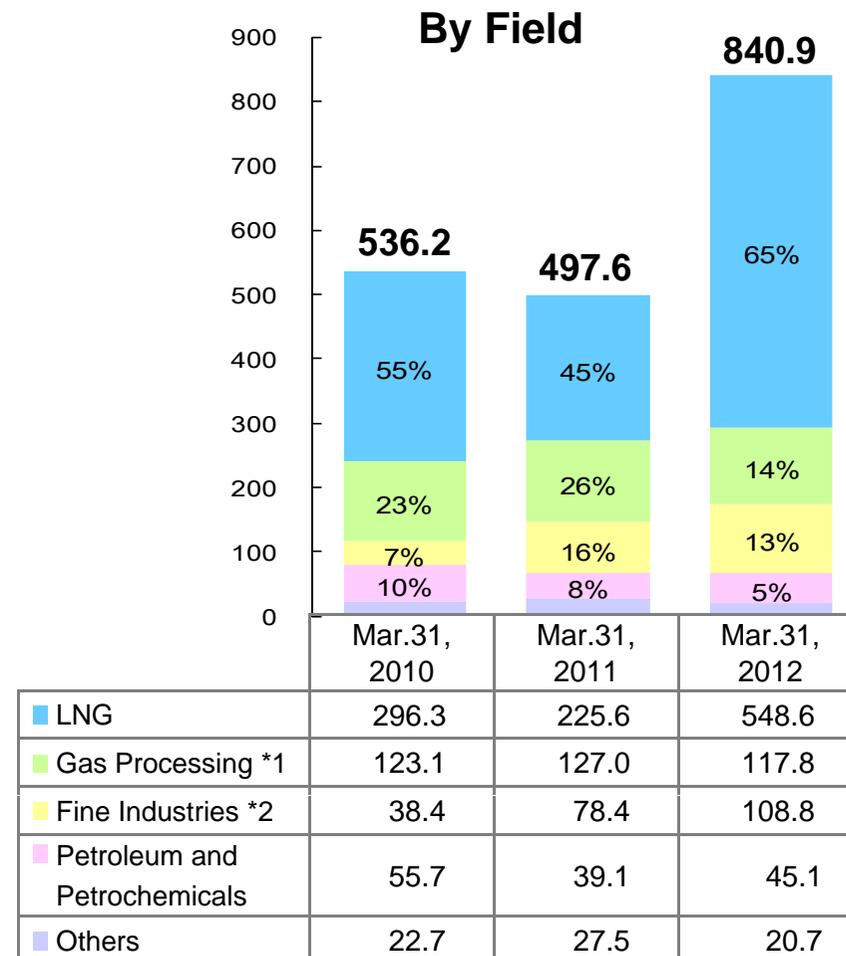
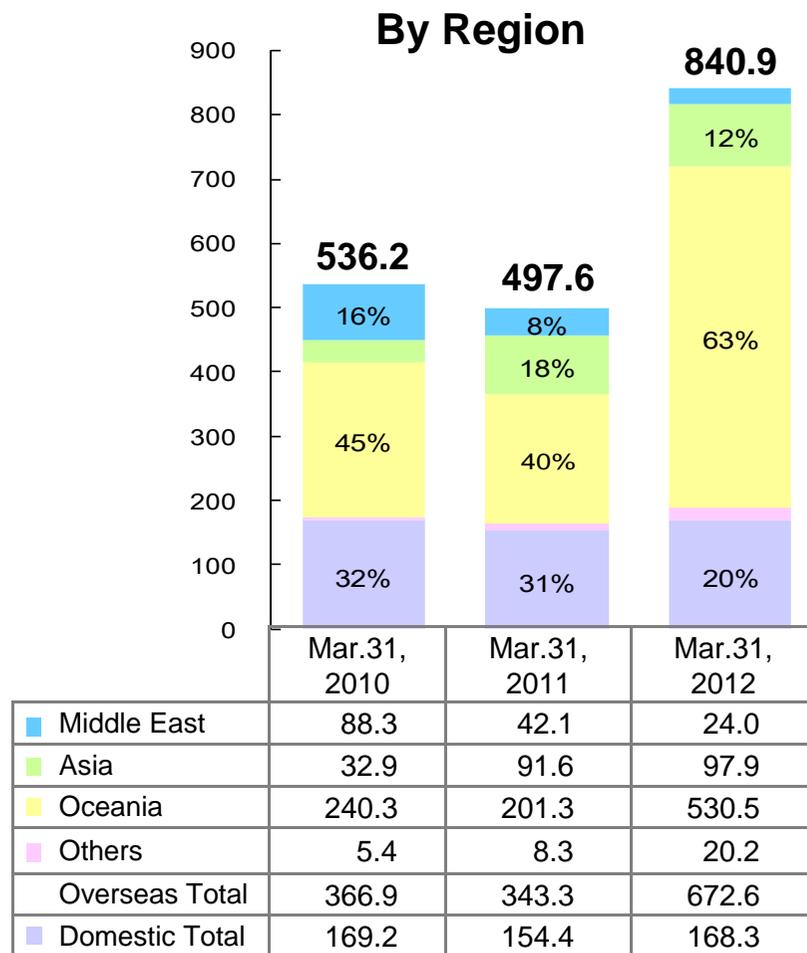
\*2 Classified as "Industrial Machinery" and "General Chemicals" in "Consolidated Financial Results"

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# 7. Backlog of Contracts

(Billions of Yen)



The third largest in company history.

<By Region> Oceania: Including Ichthys LNG Project in Australia. Asia: Including Polycrystalline silicon plant (second-stage) in Malaysia. Domestic: Steady growth

Notes: \*1 Classified as "Gas and Power Utilities" in "Consolidated Financial Results"

\*2 Classified as "Industrial Machinery" and "General Chemicals" in "Consolidated Financial Results"

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## 8. Forecasts for FY ending March 2013

(Billions of Yen)

	Results for FY ended Mar. 2012	Forecast for FY ending Mar. 2013	Difference	Difference (%)
New Orders	612.5	350.0	(262.5)	(42.9%)
Revenues	254.7	430.0	175.3	68.8%
Operating Income	24.2	22.5	(1.7)	(7.0%)
Ordinary Income	23.8	23.0	(0.8)	(3.4%)
Net Income	14.4	15.0	0.6	4.2%
Dividend per Share	JPY 17.0	JPY 17.5	JPY 0.5	
Exchange Rate	JPY 82/\$	JPY 80/\$		

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# Reference Materials

# Breakdown of Forecasts FY ending March 2013 Appendix 1

(Billions of yen)

	Results for FY ended Mar. 2012	Forecast for FY ending Mar. 2013	Difference
<b>New Orders</b>	<b>612.5</b>	<b>350.0</b>	<b>(262.5)</b>
Overseas	496.9	240.0	(256.9)
Domestic	115.6	110.0	(5.6)
<b>Revenues</b>	<b>254.7</b>	<b>430.0</b>	<b>175.3</b>
Overseas	159.8	260.0	100.2
Domestic	94.9	170.0	75.1
<b>Gross Profit</b>	<b>38.9</b>	<b>40.0</b>	<b>1.1</b>
SG&A Expenses	(14.7)	(17.5)	(2.8)
<b>Operating Income</b>	<b>24.2</b>	<b>22.5</b>	<b>(1.7)</b>
Non-operating Income and Expenses	(0.4)	0.5	0.9
<b>Ordinary Income</b>	<b>23.8</b>	<b>23.0</b>	<b>(0.8)</b>
Extraordinary income/loss, Tax and Minority Interests in Income	(9.4)	(8.0)	1.4
<b>Net income</b>	<b>14.4</b>	<b>15.0</b>	<b>0.6</b>

# Performance Indicators

Appendix 2

	FY ended Mar. 2009	FY ended Mar. 2010	FY ended Mar. 2011	FY ended Mar. 2012	Forecast FY ending Mar. 2013
Gross profit margin (%)	4.3	4.5	12.8	15.3	9.3
SG&A expenses to revenues (%)	2.7	4.0	5.7	5.8	4.1
Operating income to revenues (%)	1.6	0.5	7.1	9.5	5.2
Ordinary income to revenues (%)	2.6	1.5	6.4	9.3	5.3
Net income to revenues (%)	1.5	0.9	3.2	5.6	3.5
Return on assets (ROA) (%)	3.1	1.4	4.6	6.6	
Return on equity (ROE) (%)	5.7	2.0	5.3	8.9	
Net income per sharer (EPS) (JPY)	25.58	11.39	30.79	55.44	
Book value per share (BPS) (JPY)	561.12	573.61	599.15	648.95	
Shareholders' equity ratio (%)	40.7	45.3	43.9	46.0	
Current ratio (%)	161.1	175.2	173.8	165.5	
Fixed ratio (%)	25.4	25.2	24.0	27.0	
Debt - to - equity ratio <DER> (Times)	0.07	0.07	0.07	0.06	

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**Forward-looking Statements**

The forecasts and plans in this presentation are based on information available to management on May 11, 2012, the date these materials were prepared. Actual results may differ significantly from these forecasts for a number of factors, including but not limited to changes in economic conditions and operation environment in Japan and overseas.