

Supplemental remarks to

- The financial results for 1Q ended June 30, 2010 of FY ending March 2011
  - and
- Revisions to the forecasts for the 1st half

1. Fin	ancia	<b>Data</b>			(B	illions of yen)
	11/3 1Q	10/3 1Q	Difference	Difference (%)	11/3 Full Year Forecast	Progress
New Orders	19.6	54.3	(34.7)	(63.9%)	440.0	4.5%
Revenues	53.5	82.7	(29.2)	(35.3%)	240.0	22.3%
Operating Income	2.9	2.9	0.0	1.4%	6.0	48. 5%
Ordinary Income	1.3	3.8	(2.6)	(66.9%)	6.5	19. 6%
Net Income	1.3	2.1	(0.8)	(37.2%)	4.0	32.7%
Exchange Rate	JPY 88/\$	JPY 96/\$			JPY 90/\$	
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#### New Orders:

- Most of targeted EPC contracts expected in the 2<sup>nd</sup> half. 1Q results as forecasted.

#### Revenues:

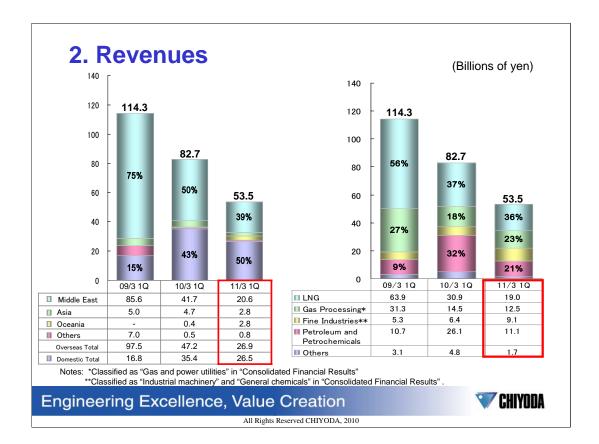
- 4 out of 6 large LNG trains in Qatar completed by the previous FY.
- New orders in the previous FY not contributing much yet.

#### **Operating Income:**

- Gross profit margin improved.
- Maintain the same level on year on year basis.

#### Ordinary Income:

- Decreased on year on year basis due to decrease in interests received and foreign exchange losses.



Decline in share of Middle East due to completion of most of the large projects in Qatar.

Steady growth of fine industry projects including pharmaceutical.

Execution of construction backlog mostly as planned.

	11/3 1Q	10/3 1Q	Difference
Gross Profit	6.1	5.9	0.3
	11.4%	7.1%	4.3pt
SG&A expenses	(3.2)	(3.0)	(0.2)
	2.9	2.9	0.0
Operating Income	5.4%	3.5%	1.9pt
Non-operating income and expenses	(1.6)	1.0	(2.6)
Ordinary Income	<b>1.3</b> 2.4%	<b>3.8</b> 4.7%	(2.6) (2.3pt)
Extraordinary gain/loss, Tax, and Minority shareholders' income	0.0	(1.8)	1.8
Net Income	1.3	2.1	(0.8)
Net income	2.4%	2.5%	(0.1pt)

Gross Profit Margin:

- Improvement in domestic projects realized in 1Q, which was expected in the 2<sup>nd</sup> half.
- Decrease in cost of revenues in overseas projects due to JPY appreciation.

(Meanwhile, foreign exchange losses incurred accordingly due to revaluation of foreign exchange contracts placed for risk hedge)

#### Increase in SG&A Expenses :

- Expenses for newly consolidated subsidiaries

Non-operating Income and Expenses:

- Decrease in interests received due to declining jointly controlled assets of JV and lower interest rate
- Foreign exchange losses incurred by JPY appreciation whereas gross profit margin improved.

4. Balan						(Billions	
	10/6	10/3	Difference		10/6	10/3	Difference
Current assets	273.5	290.7	(17.2)	Current liabilities	147.5	166.0	(18.5)
Cash and deposits*	122.8	139.8	(17.0)	Short-term loans payable	0.0	0.0	-
Operating assets**	64.3	58.6	5.7	Operating liabilities****	125.2	137.7	(12.5)
Jointly controlled assets of joint venture***	62.6	69.9	(7.3)	Provision for loss on construction contracts	2.9	4.4	(1.5)
Other	23.8	22.4	1.5	Others	19.4	23.8	(4.5)
Non-current assets	36.9	37.5	(0.6)	Non-current liabilities	13.5	13.0	0.5
Property, plant and equipment	21.3	21.5	(0.2)	Long –term loans payable	10.2	10.0	0.2
Intangible assets	5.0	5.1	(0.1)	Other	3.3	3.0	0.4
Investment and other assets	10.6	10.9	(0.2)	Net assets	149.4	149.3	0.2
Total assets	310.4	328.2	(17.8)	Liabilities and net assets	310.4	328.2	(17.8)
				Shareholders' equity	148.9	148.7	0.2
otes:				Shareholders' equity ratio	48.0%	45.3%	2.7pt
**Jointly controlled assets of join	ivable, accounts t venture = Cash	receivable from and deposits	m completed con of joint venture p	struction contracts + Costs on ur roportional to Chiyoda's interest icts + Advances received on unc	·		
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## Jointly Controlled Assets of JV:

- Decreasing according to progress of large JV projects.

Provision for Loss on Construction Contracts:

Decreasing according to progress of LNG Trains6 and 7 for Qatargas.

	_	Billions of yen
	11/3 1Q	10/3 1Q
Net cash provided by operating activities	(16.1)	(9.0)
Income before income taxes	1.2	3.8
Depreciation	0.5	0.5
Operating Funds	(18.4)	(10.1)
Operating assets	(5.6)	(7.2)
Operating liabilities	(12.8)	(3.0)
Decrease in jointly controlled assets of joint venture	7.3	3.0
Income taxes paid	(4.7)	(5.1)
Other	(2.1)	(1.2)
Net cash provided by investment activities	(0.4)	(0.5)
Net cash provided by financing activities	(0.7)	(1.7)
Dividend distribution	(0.8)	(1.7)
Other	0.2	0.0
Foreign currency translation adjustments, etc.	0.1	0.6
Total	(17.0)	(10.6)

Net cash provided by operating activities:

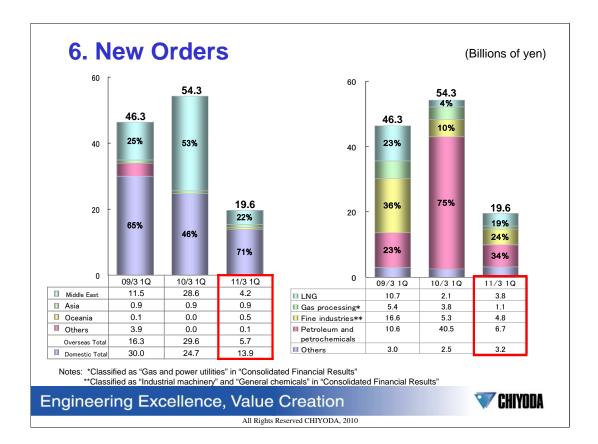
- Affected by short of cash flow on operating funds, etc.

Net cash provided by investment activities:

- Affected by acquiring software, etc.

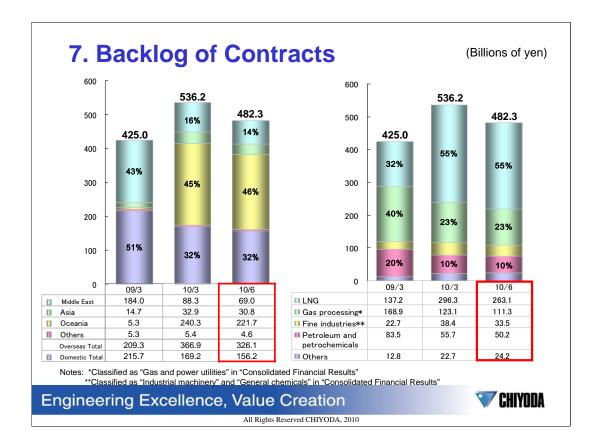
Net cash provided by financing activities:

- Affected by dividend distribution, etc.



No significant delay nor suspension on clients' investment plans and schedule.

Aiming to secure targeted contracts.



New Orders added on:

19.6 billion yen

Revenues:

53.5 billion yen



Current Backlog of Contracts : 482.3 billion yen

		The f	11/3		
	1Q Actual	Previous Forecast	Revised Forecast	Difference	Full Year Forecast (Unchanged)
Revenues	53.5	115.0	120.0	5.0 4.3%	240.0
Operating Income	2.9	2.0	3.5	1.5 75.0%	6.0
Ordinary Income	1.3	1.9	2.5	0.6 31.6%	6.5
Net income	1.3	1.0	2.0	1.0 100.0%	4.0

#### Reasons for revisions

Revenues:

- Smooth execution of construction backlog.

**Operating Income:** 

- Improvements in domestic projects originally expected in 2<sup>nd</sup> half.

#### Ordinary Income:

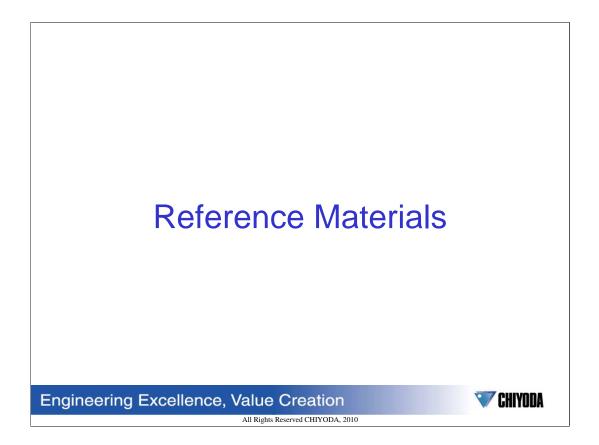
- increase in operating income vs. loss in foreign exchange.

Net Income:

- Tax charge decrease by application of foreign dividend exemption from overseas subsidiaries.

#### Full Year Forecasts:

- Remain unchanged at this moment due to remaining contingent factors.



March 2011	(Billions of				
	11/3 Forecast	10/3 Actual	Difference		
New Orders	440.0	429.4	10.6		
Overseas	350.0	331.6	18.4		
Domestic	90.0	97.8	(7.8)		
Revenues	240.0	313.0	(73.0)		
Overseas	120.0	169.1	(49.1)		
Domestic	120.0	143.9	(23.9)		
Gross Profit	19.0	14.2	4.8		
SG&A Expenses	(13.0)	(12.5)	(0.5)		
Operating Income	6.0	1.7	4.3		
Non-operating Income and Expenses	0.5	3.1	(2.6)		
Ordinary Income	6.5	4.8	1.7		
Extraordinary income/loss, Tax and Minority Interests in Income	(2.5)	(1.9)	(0.6)		
Net Income	4.0	3.0	1.0		

# Appendix 1

### **Performance Indicators**

Appendix 2

	07/3	08/3	09/3	10/3	11/3 Forecast
Gross profit margin (%)	8.2	3.4	4.3	4.5	7.9
SG&A expenses to revenues (%)	2.3	1.9	2.7	4.0	5.4
Operating income to revenues (%)	5.9	1.5	1.6	0.5	2.5
Ordinary income to revenues (%)	7.6	3.2	2.6	1.5	2.7
Net income to revenues (%)	4.9	1.6	1.5	0.9	1.7
Return on assets (ROA) (%)	10.2	4.7	3.1	1.4	/
Return on equity (ROE) (%)	35.5	12.2	5.7	2.0	
Net income per share (EPS) (JPY)	122.41	50.15	25.58	11.39	
Book value per share (BPS) (JPY)	400.56	422.44	561.12	573.61	
Shareholders' equity ratio (%)	17.4	21.4	40.7	45.3	
Current ratio (%)	118.9	115.0	161.1	175.2	
Fixed ratio (%)	32.3	50.0	25.4	25.2	
Debt-to-equity ratio (DER) (Times)	0.13	0.12	0.07	0.07	/

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