

# Financial Results for the First Quarter of FY2011/3

August 5, 2010



## **1. Financial Data**

(Billions of yen)

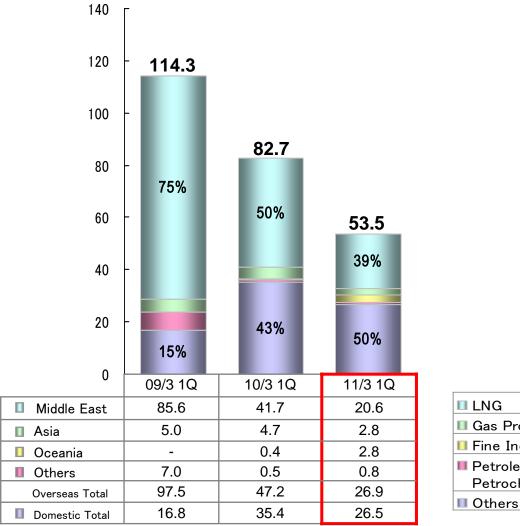
	11/3 1Q	10/3 1Q	Difference	Difference (%)	11/3 Full Year Forecast	Progress
New Orders	19.6	54.3	(34.7)	(63.9%)	440.0	4.5%
Revenues	53.5	82.7	(29.2)	(35.3%)	240.0	22.3%
Operating Income	2.9	2.9	0.0	1.4%	6.0	48. 5%
Ordinary Income	1.3	3.8	(2.6)	(66.9%)	6.5	19. 6%
Net Income	1.3	2.1	(0.8)	(37.2%)	4.0	32.7%
Exchange Rate	JPY 88/\$	JPY 96/\$			JPY 90/\$	

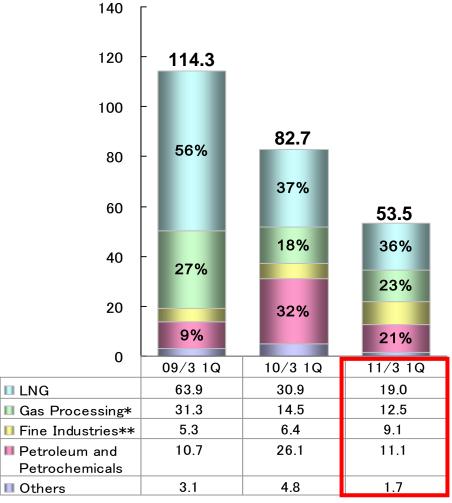
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## 2. Revenues

(Billions of yen)





Notes: \*Classified as "Gas and power utilities" in "Consolidated Financial Results"

\*\*Classified as "Industrial machinery" and "General chemicals" in "Consolidated Financial Results" .

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## **3. Income-related Items**

(Billions of yen)

	11/3 1Q	10/3 1Q	Difference	
Gross Profit	6.1	5.9	0.3	
0103311011	11.4%	7.1%	4.3pt	
SG&A expenses	(3.2)	(3.0)	(0.2)	
Operating Income	2.9	2.9	0.0	
Operating Income	5.4%	3.5%	1.9pt	
Non-operating income	(1.6)	1.0	(2.6)	
and expenses	(1.0)	1.0	(2.0)	
Ordinary Income	1.3	3.8	(2.6)	
Ordinary income	2.4%	4.7%	(2.3pt)	
Extraordinary gain/loss, Tax, and Minority shareholders' income	0.0	(1.8)	1.8	
Notinoomo	1.3	2.1	(0.8)	
Net Income	2.4%	2.5%	(0.1pt)	

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## 4. Balance Sheet

(Billions of yen) 10/6 10/3 Difference 10/6 10/3 Difference **Current liabilities** 273.5 290.7 (17.2) 147.5 166.0 (18.5)Current assets Short-term loans 122.8 139.8 (17.0)0.0 0.0 Cash and deposits\* payable Operating liabilities\*\*\*\* 64.3 58.6 5.7 125.2 137.7 (12.5)Operating assets\*\* Jointly controlled assets of Provision for loss on 62.6 69.9 2.9 (7.3)4.4(1.5)ioint venture\*\*\* construction contracts 23.8 22.4 1.5 Others 19.4 23.8 (4.5)Other **Non-current liabilities** 13.5 13.0 36.9 37.5 (0.6) 0.5 Non-current assets Property, plant and Long –term loans payable 21.3 21.5 (0.2)10.2 10.0 0.2 equipment 5.1 Other 5.0 (0.1)3.3 3.0 0.4 Intangible assets Investment and other Net assets 149.4 149.3 10.6 10.9 (0.2)0.2 assets Liabilities and net 310.4 328.2 (17.8)310.4 328.2 (17.8)Total assets assets Shareholders' equity 148.9 148.7 0.2 Shareholders' equity 48.0% 45.3% 2.7pt ratio

Notes:

\*Cash and deposits = Cash and deposits + Short-term investment securities

\*\*Operating assets = Notes receivable, accounts receivable from completed construction contracts + Costs on uncompleted construction contracts

\*\*\*Jointly controlled assets of joint venture = Cash and deposits of joint venture proportional to Chivoda's interest

\*\*\*\*Operating liabilities = Notes payable, accounts payable for construction contracts + Advances received on uncompleted construction contracts

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## 5. Cash Flow

		(Billions of yen)
	11/3 1Q	10/3 1Q
Net cash provided by operating activities	(16.1)	(9.0)
Income before income taxes	1.2	3.8
Depreciation	0.5	0.5
Operating Funds	(18.4)	(10.1)
Operating assets	(5.6)	(7.2)
Operating liabilities	(12.8)	(3.0)
Decrease in jointly controlled assets of joint venture	7.3	3.0
Income taxes paid	(4.7)	(5.1)
Other	(2.1)	(1.2)
Net cash provided by investment activities	(0.4)	(0.5)
Net cash provided by financing activities	(0.7)	(1.7)
Dividend distribution	(0.8)	(1.7)
Other	0.2	0.0
Foreign currency translation adjustments, etc.	0.1	0.6
Total	(17.0)	(10.6)

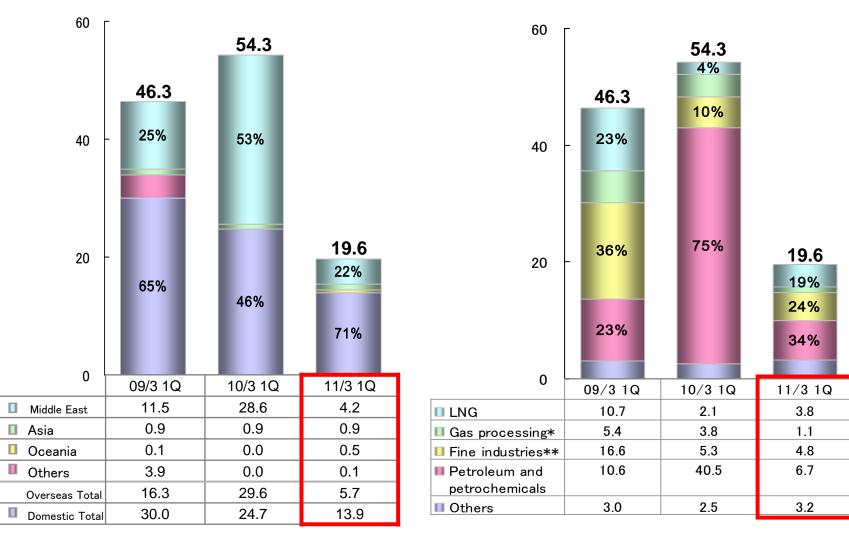
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(Rillions of yon)

6. New Orders

(Billions of yen)



Notes: \*Classified as "Gas and power utilities" in "Consolidated Financial Results"

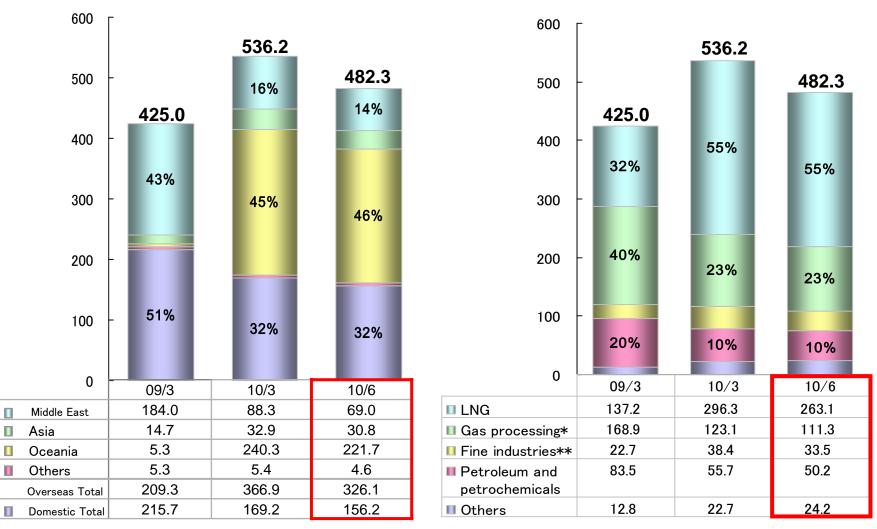
\*\*Classified as "Industrial machinery" and "General chemicals" in "Consolidated Financial Results"

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## 7. Backlog of Contracts

#### (Billions of yen)



Notes: \*Classified as "Gas and power utilities" in "Consolidated Financial Results"

\*\*Classified as "Industrial machinery" and "General chemicals" in "Consolidated Financial Results"

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### 8. Revisions to the Forecast for the First Half of FY 2011/3 (Billio

(Billions of yen)

		The first half of 11/3			11/3
	1Q Actual	Previous Forecast	Revised Forecast	Difference	Full Year Forecast (Unchanged)
Revenues	53.5	115.0	120.0	5.0 4.3%	240.0
Operating Income	2.9	2.0	3.5	1.5 75.0%	6.0
Ordinary Income	1.3	1.9	2.5	0.6 31.6%	6.5
Net income	1.3	1.0	2.0	1.0 100.0%	4.0

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# **Reference Materials**

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#### **Breakdown of Full Year Forecasts for FY ending March 2011** (Billions of ven)

Appendix 1

	11/3 Forecast	10/3 Actual	Difference	
New Orders	440.0	429.4	10.6	
Overseas	350.0	331.6	18.4	
Domestic	90.0	97.8	(7.8)	
Revenues	240.0	313.0	(73.0)	
Overseas	120.0	169.1	(49.1)	
Domestic	120.0	143.9	(23.9)	
Gross Profit	19.0	14.2	4.8	
SG&A Expenses	(13.0)	(12.5)	(0.5)	
Operating Income	6.0	1.7	4.3	
Non-operating Income and Expenses	0.5	3.1	(2.6)	
Ordinary Income	6.5	4.8	1.7	
Extraordinary income/loss, Tax and Minority Interests in Income	(2.5)	(1.9)	(0.6)	
Net Income	4.0	3.0	1.0	

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### **Performance Indicators**

	07/3	08/3	09/3	10/3	11/3 Forecast
Gross profit margin (%)	8.2	3.4	4.3	4.5	7.9
SG&A expenses to revenues (%)	2.3	1.9	2.7	4.0	5.4
Operating income to revenues (%)	5.9	1.5	1.6	0.5	2.5
Ordinary income to revenues (%)	7.6	3.2	2.6	1.5	2.7
Net income to revenues (%)	4.9	1.6	1.5	0.9	1.7
Return on assets (ROA) (%)	10.2	4.7	3.1	1.4	/
Return on equity (ROE) (%)	35.5	12.2	5.7	2.0	
Net income per share (EPS) (JPY)	122.41	50.15	25.58	11.39	
Book value per share (BPS) (JPY)	400.56	422.44	561.12	573.61	
Shareholders' equity ratio (%)	17.4	21.4	40.7	45.3	
Current ratio (%)	118.9	115.0	161.1	175.2	
Fixed ratio (%)	32.3	50.0	25.4	25.2	
Debt-to-equity ratio (DER) (Times)	0.13	0.12	0.07	0.07	

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#### Forward-looking Statements

The forecasts and plans in this presentation are based on information available to management on August 5, 2010, the date these materials were prepared. Actual results may differ significantly from these forecasts for a number of factors, including but not limited to changes in economic conditions and operation environment in Japan and overseas.

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