

## Financial Results for the 3<sup>rd</sup> Quarter of Fiscal Year Ending March 31, 2016

February 9, 2016 Chiyoda Corporation



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### **1. Financial Summary**

						(Billions of Yen)
	3Q of FY ended March 2015	3Q of FY ending March 2016	Difference	Difference (%)	Full Year Forecast	Progress (%)
New Orders	649.4	234.5	(415.0)	(63.9%)	350.0	67.0%
Revenues	332.0	443.9	112.0	33.7%	600.0	74.0%
Operating Income	15.5	15.3	(0.3)	(1.7%)	20.0	76.3%
Ordinary Income	14.5	14.5	(0.0)	(0.1%)	22.0	65.8%
Profit attributable to owners of parent	8.3	8.2	(0.0)	(0.4%)	12.0	68.7%
				I		
Comprehensive Income	11.8	2.5	(9.4)	(79.2%)		
Exchange Rate	JPY 121/\$	JPY 121 /\$			JPY 120/\$	

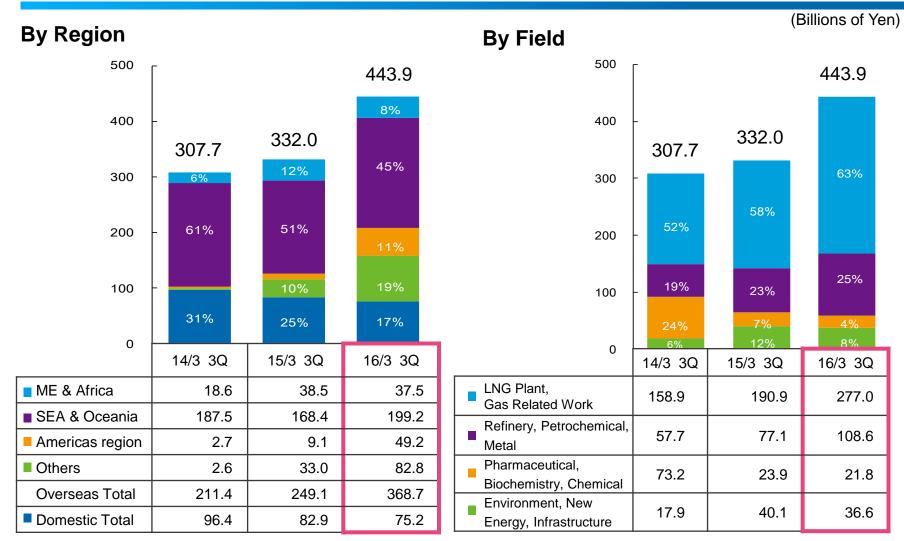
Income items remain the same level YoY while significant increase in revenue.

Maintain full year forecast.



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#### 2. Revenues



Increase : Mainly from LNG projects in Australia, the U.S.A., and Russia, refinery projects in Vietnam and Qatar.



#### 3. Income-related Items

(Billions of Yen)

	3Q of FY ended March 31, 2015	3Q of FY ending March 31, 2016	Difference
Gross Profit	32.9	32.4	(0.5)
	9.9%	7.3%	(2.6) pt
SG&A expenses	(17.4)	(17.1)	0.3
Operating Income	15.5	15.3	(0.3)
Operating Income	4.7%	3.4%	(1.3) pt
Non-operating income and expenses	(1.0)	(0.8)	0.3
Ordinary Incomo	14.5	14.5	(0.0)
Ordinary Income	4.4%	3.3%	(1.1) pt
Extraordinary income, Income taxes, Profit attributable to non-controlling interests	(6.2)	(6.2)	0.0
Profit attributable to owners of	8.3	8.2	(0.0)
parent	2.5%	1.9%	(0.6) pt

Gross Profit Margin decrease: Margin deterioration from certain ongoing projects.

Non-operating income and expenses loss: Foreign exchange loss and loss from equity method companies.



### 4. Balance Sheet

(Billions of )						ons of Yen)	
	March 31, 2015	Dec. 31, 2015	Difference		March 31, 2015	Dec. 31, 2015	Difference
Current assets	444.6	449.3	4.7	Current liabilities	294.3	285.3	(9.1)
Cash and deposits*1	113.3	151.4	38.1	Short-term loans payable	1.0	0.1	(0.9)
Operating assets *2	113.5	117.4	3.9	Operating liabilities *4	261.5	262.3	0.8
Jointly controlled assets of joint venture *3	182.9	151.8	(31.1)	Provision for loss on construction contracts	4.0	2.3	(1.7)
Other	34.9	28.6	(6.3)	Others	27.8	20.5	(7.3)
Non-current assets	71.3	56.1	(15.1)	Non-current liabilities	13.1	12.7	(0.4)
Property, plant and equipment	14.8	14.1	(0.7)	Long-term loans payable	10.0	10.0	(0.0)
Intangible assets	19.5	16.2	(3.2)	Other	3.1		(0.4)
Investment and other assets	37.0	25.8	(11.2)	Net assets	208.4	207.5	(0.9)
Total assets	515.8	505.5	(10.4)	Liabilities and net assets	515.8	505.5	(10.4)
Notes:			· ·		1		
<ul> <li>*1. Cash and deposits = Cash and deposits + Short-term investment securities, incl. negotiable deposit</li> <li>*2. Operating assets = Notes receivable accounts receivable from completed</li> <li>*2. Operating assets = Notes receivable accounts receivable from completed</li> </ul>				205.5	(0.9)		

- \*2. Operating assets = Notes receivable, accounts receivable from completed construction contracts + Costs on uncompleted construction contracts
- \*3. Jointly controlled assets of joint venture = Cash and deposits of joint venture proportional to Chiyoda's interest
- \*4. Operating liabilities = Notes payable, accounts payable for construction contracts + Advances received on uncompleted construction contracts

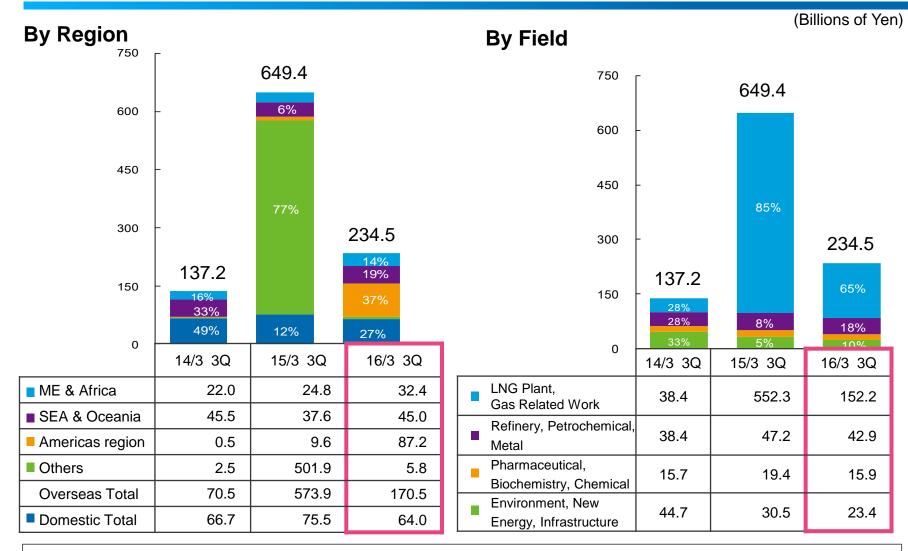
Shareholders' equity ratio 40.0% 40.7% 0.7 pt

Cash and Deposit increase : Balance of payment for project execution and sales of investment securities.

Non-current assets decrease : Sales of investment securities, decrease of deferred tax assets.



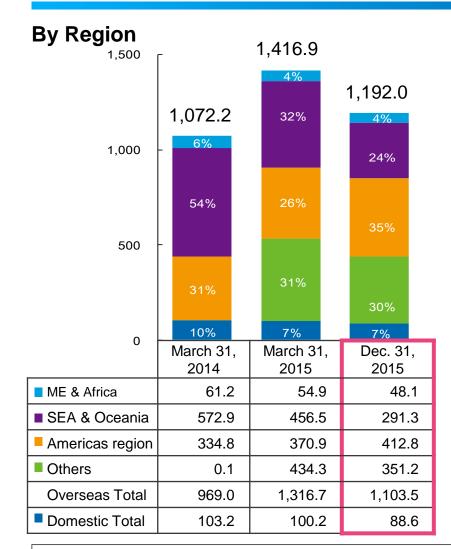
#### 5. New Orders

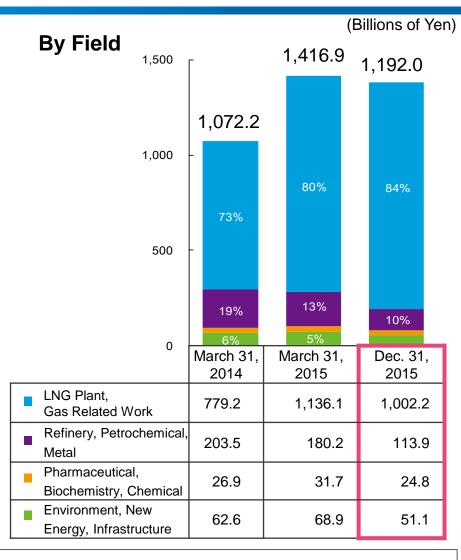


Mozambique LNG: waiting for FID by the client.



#### 6. Backlog of Contracts





Maintaining high level and balanced share by region while pursuing further growth in every field.



# **Reference Materials**



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#### **Breakdown of Forecasts for FY ending March 2016**

(Billions o				
	Results for FY			
	ended March 2015	ending March 2016	Difference	
New Orders	746.8	350.0	(396.8)	
Overseas	635.8	230.0	(405.8)	
Domestic	111.0	120.0	9.0	
Revenues	481.0	600.0	119.0	
Overseas	367.6	480.0	112.4	
Domestic	113.3	120.0	6.7	
Gross Profit	45.7	46.0	0.3	
SG&A Expenses	(24.2)	(26.0)	(1.8)	
Operating Income	21.5	20.0	(1.5)	
Non-operating Income and Expenses	0.8	2.0	1.2	
Ordinary Income	22.3	22.0	(0.3)	
Extraordinary income, Income taxes, Profit attributable to non-controlling interests	(11.2)	(10.0)	1.2	
Profit attributable to owners of parent	11.0	12.0	1.0	



#### **Performance Indicators**

	FY ended March 2012	FY ended March 2013	FY ended March 2014	FY ended March 2015	Forecast FY ending March 2016
Gross profit margin (%)	15.3	10.7	9.3	9.5	7.7
SG&A expenses to revenues (%)	5.8	4.4	4.6	5.0	4.3
Operating income to revenues (%)	9.5	6.3	4.7	4.5	3.3
Ordinary income to revenues (%)	9.3	6.4	5.1	4.6	3.7
Profit* to revenues (%)	5.6	4.0	3.0	2.3	2.0
Return on assets (ROA) (%)	6.6	6.4	5.0	4.5	/
Return on equity (ROE) (%)*	8.9	9.0	7.0	5.5	
Profit* per share (EPS) (JPY)	55.44	62.06	51.91	42.58	
Book value per share (BPS) (JPY)	648.95	727.24	758.31	796.89	
Shareholders' equity ratio (%)	46.0	43.3	41.3	40.0	
Current ratio (%)	165.5	166.3	156.3	151.0	
Fixed ratio (%)	27.0	27.7	33.7	34.5	
Debt-to-equity ratio <der> (Times)</der>	0.06	0.05	0.06	0.05	



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#### **Forward-looking Statements**

The forecasts and plans in this presentation are based on information available to management on February 9, 2016, the date this material was prepared. Actual results may differ significantly from these forecasts for a number of factors, including but not limited to changes in economic conditions and operation environment in Japan and overseas.



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