

Financial Results for FY2014

The Fiscal Year Ended March 31, 2015

May 14, 2015

Chiyoda Corporation



1. Financial Summary

(Billions of Yen)

Results (%)

93.3%

103.4%

113.0%

106.1%

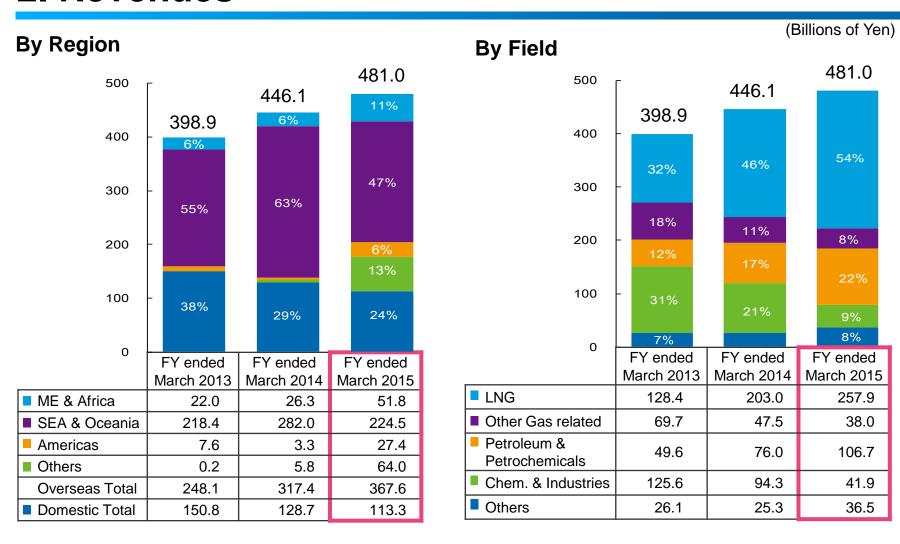
81.7%

	FY ended March 2014	FY ended March 2015	Difference	Difference (%)	Initial Full Year Forecast
	I				
New Orders	589.9	746.8	156.9	26.6%	800.0
Revenues	446.1	481.0	34.8	7.8%	465.0
Operating Income	21.1	21.5	0.4	1.8%	19.0
Ordinary Income	22.8	22.3	(0.6)	(2.5)%	21.0
Net Income	13.4	11.0	(2.4)	(18.0)%	13.5
Comprehensive Income	13.0	15.1	2.1	16.0%	
Dividend per Share	JPY 16.0	JPY 13.0			JPY 16.0
Exchange Rate	JPY 102/\$	JPY 120/\$			JPY 120/\$

Second highest New Orders in history, main contribution from Russian large scale LNG. Each income item exceeded initial forecast except net income; ordinary income and net income declined YoY basis.



2. Revenues



By Region: "SEA & Oceania" declined due to completion of large scale projects in Papua New Guinea and Malaysia. By Field: In addition to the Australian project also Russian and U.S. projects are contributing to the continuous growth of "LNG".



3. Income-related Items

(Billions of Yen)

	FY ended March 2014	FY ended March 2015	Difference
Gross Profit	41.5 9.3%	45.7 9.5%	4.2 0.2pt
SG&A expenses	(20.4)	(24.2)	(3.8)
Operating Income	21.1 4.7%	21.5 4.5%	0.4 (0.2)pt
Non-operating income and expenses	1.8	0.8	(1.0)
Ordinary Income	22.8 5.1%	22.3 4.6%	(0.6) (0.5)pt
Extraordinary gain/loss, tax and minority shareholders' income	(9.4)	(11.2)	(1.9)
Net Income	13.4 3.0%	11.0 2.3%	(2.4) (0.7)pt

GPM Increase: Profitability improvement in completed and ongoing projects offset domestic unprofitable project.

SG&A Increase: Full year consolidation of overseas subsidiaries, and additional advanced IT expenses.

Net Income Decrease: Reversal of deferred tax assets due to tax rate reduction, and negative result at overseas group companies.



4. Balance Sheet

(Billions of Yen)

	March 31, 2014	March 31, 2015	Difference
Current assets	409.1	444.6	35.5
Cash and deposits*1	145.4	113.3	(32.1)
Operating assets *2	106.8	113.5	6.7
Jointly controlled assets of joint venture *3	127.5	182.9	55.4
Other	29.4	34.9	5.5
Non-current assets	66.2	71.3	5.1
Property, plant and equipment	15.0	14.8	(0.1)
Intangible assets	19.5	19.5	(0.0)
Investment and other assets	31.7	37.0	5.2
Total assets	475.3	515.8	40.6

	(Dillions of Ten)			
	March 31, 2014	March 31, 2015	Difference	
Current liabilities	261.7	294.3	32.7	
Short-term loans payable	1.3	1.0	(0.3)	
Operating liabilities *4	225.6	261.5	35.9	
Provision for loss on construction contracts	4.0	4.0	(0.0)	
Others	30.8	27.8	(3.0)	
Non-current liabilities	15.6	13.1	(2.5)	
Long-term loans payable	10.0	10.0	(0.0)	
Other	5.6	3.1	(2.5)	
Net assets	198.0	208.4	10.4	
Liabilities and net assets	475.3	515.8	40.6	

196.4

41.3%

Shareholders' equity

Shareholders' equity ratio

206.4

40.0%

Notes:

Cash and deposits Decrease: Balance of payments for project execution, dividends received and tax paid.

JV assets Increase: Balance of payments for several large scale project under execution.

Net assets Increase: 11.0 billion yen of net income etc., 4.1 billion yen dividend paid



10.0

△1.3pt

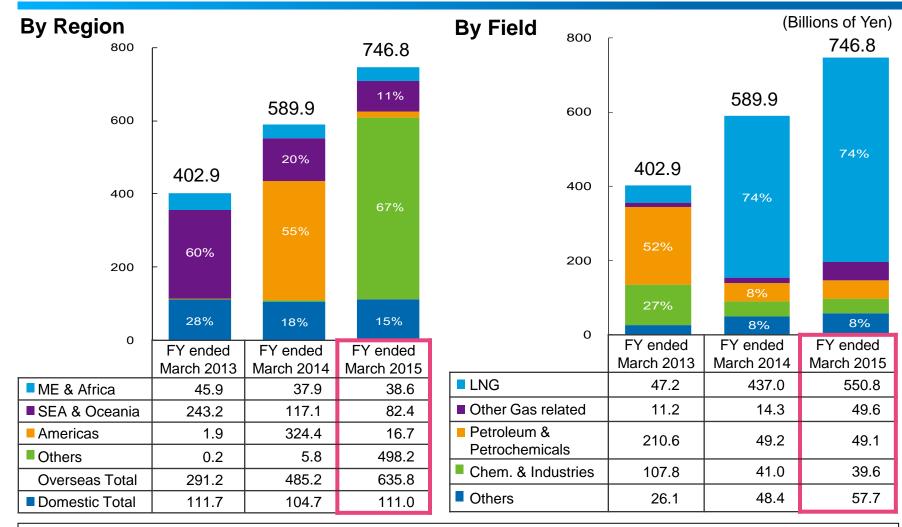
^{*1.} Cash and deposits = Cash and deposits + Short-term investment securities, incl. negotiable deposit

^{*2.} Operating assets = Notes receivable, accounts receivable from completed construction contracts + Costs on uncompleted construction contracts

^{*3.} Jointly controlled assets of joint venture = Cash and deposits of joint venture proportional to Chiyoda's interest

^{*4.} Operating liabilities = Notes payable, accounts payable for construction contracts + Advances received on uncompleted construction contracts

5. New Orders

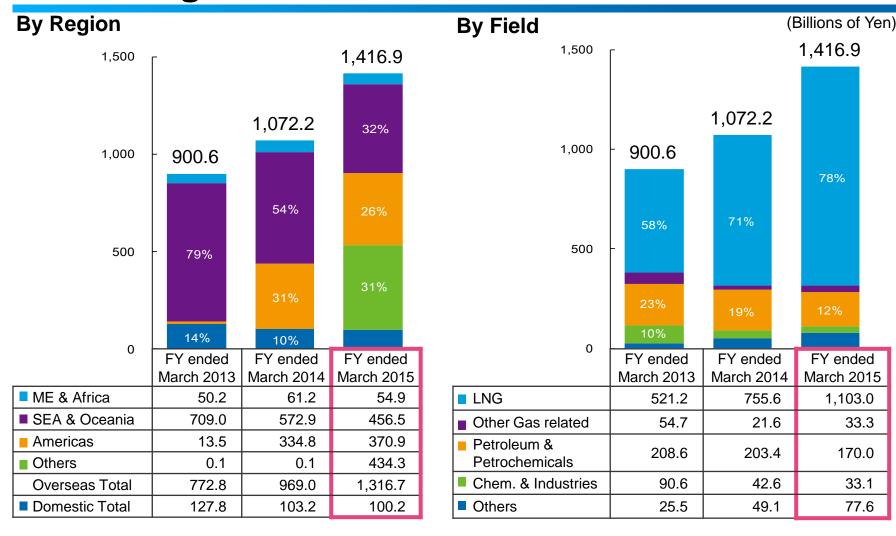


Significant Growth in "Others", as well as "LNG" by large scale Russian LNG project. Indonesian Offshore EPCI*, Philippine Airport, Saudi Arabian Titanium Sponge Plant EPC and others. Various domestic new orders accumulated higher than expected.



^{*} EPCI: Engineering, Procurement, Construction and Installation

6. Backlog of Contracts



"LNG" continuously growing, maintain highest level.

Balanced regional diversity among SEA & Oceania, Americas and Others.



7. Forecasts for FY ending March 2016

(Billions of Yen)

	Results for FY ended March 2015	Forecast for FY ending March 2016	Difference	Difference (%)
New Orders	746.8	350.0 *	(396.8)	(53.1)%
Revenues	481.0	600.0	119.0	24.7%
Operating Income	21.5	20.0	(1.5)	(7.0)%
Ordinary Income	22.3	22.0	(0.3)	(1.3)%
Net Income	11.0	12.0	1.0	9.1%
Dividend per Share	13.0 JPY	14.0 JPY	1.0 JPY	
Exchange Rate	JPY120 /\$	JPY120 /\$		



^{*} New Orders: No LNG projects counted other than U.S. Freeport Tr-3.

8. Breakdown of Forecasts for FY ending March 2016

(Billions of Yen)

(Billions				
	Results for FY			
	ended March 2015	ending March 2016	Difference	
New Orders	746.8	350.0	(396.8)	
Overseas	635.8	230.0	(405.8)	
Domestic	111.0	120.0	9.0	
Revenues	481.0	600.0	119.0	
Overseas	367.6	480.0	112.4	
Domestic	113.3	120.0	6.7	
Gross Profit	45.7	46.0	0.3	
SG&A Expenses	(24.2)	(26.0)	(1.8)	
Operating Income	21.5	20.0	(1.5)	
Non-operating Income and Expenses	0.8	2.0	1.2	
Ordinary Income	22.3	22.0	(0.3)	
Extraordinary income/loss, Tax and Minority Interests in Income	(11.2)	(10.0)	1.2	
Net income	11.0	12.0	1.0	



9. Performance Indicators

(Billions of Yen)

(Dillions					(Billions of Yen)
	FY ended March 2012	FY ended March 2013	FY ended March 2014	FY ended March 2015	Forecast FY ending March 2016
Gross profit margin (%)	15.3	10.7	9.3	9.5	7.7
SG&A expenses to revenues (%)	5.8	4.4	4.6	5.0	4.3
Operating income to revenues (%)	9.5	6.3	4.7	4.5	3.3
Ordinary income to revenues (%)	9.3	6.4	5.1	4.6	3.7
Net income to revenues (%)	5.6	4.0	3.0	2.3	2.0
Return on assets (ROA) (%)	6.6	6.4	5.0	4.5	
Return on equity (ROE) (%)	8.9	9.0	7.0	5.5	
Net income per share (EPS) (JPY)	55.44	62.06	51.91	42.58	
Book value per share (BPS) (JPY)	648.95	727.24	758.31	796.89	
Shareholders' equity ratio (%)	46.0	43.3	41.3	40.0	
Current ratio (%)	165.5	166.3	156.3	151.0	
Fixed ratio (%)	27.0	27.7	33.7	34.5	
Debt-to-equity ratio <der> (Times)</der>	0.06	0.05	0.06	0.05	





Business Overview



Major Projects included in FY2014 Revenues

LNG / Gas

- Australia / U.S.A / Russia LNG Plant / EPC*1
- Qatar / Chiyoda Almana / EPCm*2 under Long Term Service Contracts
- Japan / LNG Receiving Terminals

Petroleum / Petrochemicals

- Vietnam / Refinery and Petrochemical Complex / EPC
- Qatar / Refinery / EPC
- Japan / Refinery / Chemical Plant Renewal

New Energy / Environment / Infrastructure / Others

- Mongolia / New Ulaanbaatar International Airport / EPC
- Japan / Pharmaceutical Plant and Research Facilities / EPC
- Japan / Mega Solar Projects EPC
- Diagnosis and Consulting / Countermeasures against Disaster, O&M
- Offshore & Upstream / Study, Consulting Service



^{*1} EPC; Engineering, Procurement and Construction

^{*2} EPCm; Engineering, Procurement and Construction management

Major Projects included in FY2014 New Orders

LNG / Gas

- Russia LNG EPC
- Several LNG FEED*1
- Additional Works for LNG Projects under EPC
- Qatar Maintenance and Modification

Petroleum / Petrochemicals

- Saudi Arabia Titanium Sponge Plant EPC
- Japan Refinery and Chemical Plant EPC

New Energy / Environment / Infrastructure / Others

- Philippine New Bohol Airport EPC
- Japan Vaccine / Generic Medicine Plant EPC
- Japan Mega Solar Projects EPC
- Diagnosis and Consulting / Countermeasures against Disaster, O&M
- Offshore & Upstream / Study, Consulting Service



Progress of Medium-Term Management Plan

- Seize the moment, Open up new frontiers -
- Results and Progress Half Term Review
 - LNG
 Favorable progress in core business
 - Petroleum / Petrochemicals / Mining and Metal Refining
 Strategic selection and concentration on business fields and areas utilizing our own technology and knowhow.
 - New business fields
 Progressed several strategic approaches for future growth

We continue to seize the moment, look at the horizons and open up new frontiers, responding quickly to unexpected movements such as plunges in oil prices.

Progress of Medium-Term Management Plan

- Seize the moment, Open up new frontiers -
- Action Plan and Priority Measures
 - LNG : Maintain the world leading position
 - Continuous approaches to LNG business opportunities through and beyond FY2016
 - Continuous efforts to enhance our capabilities
 - Petroleum / Petrochemicals / Mining and Metal Refining :
 Enhance stable growth and expansion
 - Strengthening project operations in South East Asia
 - Expanding business opportunities in each field
 - Offshore & Upstream / Infrastructure/ Hydrogen fields :
 Steady approaches for future revenue
 - Life Science field: Aiming for leading EPC contractor
 Targeting the growing market

Projects expected in FY2015 and thereafter

New Order Strategy

- Steady execution of existing projects to realize healthy profits
- Projects expected to achieve FID through FY2016, avoiding high-risk projects
- Business development in Non-LNG fields

LNG / Gas

- Several LNG FEED and EPC
- Regional Operations (Qatar, North America and others) / EPCm and EPC

Petroleum / Petrochemicals / Mining and Metal Refining

- South East Asia (Non Ferrous and other projects) / FEED and EPC
- Regional Operations (Singapore, Indonesia and others) / EPCm and EPC
- Overseas investment by Japanese clients / FEED and EPC
- Domestic opportunities for Revamping & Renewal / FEED and EPC

Projects expected in FY2015 and thereafter

New Energy / Environment / Infrastructure / Others

- Photovoltaic Solar Power Plant
- Social Infrastructure (Railway Systems, Airports)
- Environment Preserving Facilities

New Business Fields

- Offshore & Upstream
- Life Science (Pharmaceutical and Medical Facilities)

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Forward-looking Statements

The forecasts and plans in this presentation are based on information available to management on May 14, 2015, the date this material was prepared. Actual results may differ significantly from these forecasts for a number of factors, including but not limited to changes in economic conditions and operation environment in Japan and overseas.



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