



The presentation was conducted in Japanese.

This document is a translation/summary for reference only.

July 30, 2024
IR, PR & Sustainability Advanced Section
Corporate Services Department
Chiyoda Corporation

Summary of a Q&A session following the Presentation of the First Quarter Financial Results for Fiscal Year Ending March 31, 2025

The following is a summary of a Q&A session following the presentation (telephone conference) of Chiyoda Corporation's (Chiyoda) financial results for the first quarter of fiscal year ending March 31, 2025, released on July 29, 2024.

No	Question	Answer
1	FY2024 Forecast	
	What are the details of the FY2024 New Order forecast of JPY 250 billion?	We receive numerous business inquiries and accumulate many orders, mainly in the decarbonization and advanced technology fields in Japan.
	If the forecast is achieved, will Chiyoda decline revenue in FY2025?	Considering the full-year Revenue (JPY 450 billion) and New Orders (JPY 250 billion) forecast, the order backlog is expected to decrease in FY2024.
	If so, will Chiyoda maintain the current level of revenue?	However, this declining revenue will not continue. We view FY2024 as a temporary minor contraction and plan to secure New Orders amounting to JPY 1.2 trillion in the next three years (FY2024 to FY2026).
2	Gross Profit Margin	
	Why is the gross profit margin for the first quarter 9.2%?	The main reason is the reversal of provisions for Tangghu LNG, Indonesia.
	What factors contributed to this increase?	Another reason is the depreciation of the yen compared to the full-year exchange rate forecast of 150 JPY/USD.
		• Excluding the above, the gross profit margin is in the low 7% range, but we aim to achieve above 8%.

No	Question	Answer
3	Golden Pass LNG	
	Please advise the current	Progress is approximately 75% and there is no specific
	progress of the project and	schedule set at the moment. Agreements with the customer
	the timing for delivery.	are anticipated in the future.
	Is there any possibility of	We continuously aim to recover the costs recorded in the
	incurring costs exceeding	previous fiscal year.
	JPY 37 billion recorded in the	
	previous fiscal year?	There is no change of our aim to reach an agreement with
		no future cost overruns when the contract is revised, and
		we anticipate a low risk of incurring additional costs.
4	EPC Businesses	
	While efforts to enter the new	We continue to focus on EPC projects, including our
	field of carbon-neutral	traditional core strength of LNG.
	projects are accelerating, it is	
	understood that Chiyoda's	It is crucial to agree appropriate levels of risk sharing with
	core business is EPC.	our clients and we continue to balance project risk and
	As the scale of projects	return.
	becomes larger, overseas	
	engineering companies from	The presence of overseas engineering companies in small
	countries such as Korea,	and medium-size projects is less likely for projects in Japan.
	China and India are excelling	Although of smaller scale than our traditional large-scale
	in small and medium-size	projects, we will establish our technical expertise through
	projects. How does Chiyoda	their execution as a foundation as we continue challenging
	plan to compete in the	for overseas opportunities.
	future?	

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Please submit inquiries to:

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Note: Some additions and corrections have been made to simplify the content for readers. Any projections included in these materials are based solely on information available at the time this presentation was prepared. It is possible that actual results may vary significantly from the projections due to a number of risk factors such as economic conditions. The results projected here should not be construed in any way as being guaranteed by the Company. Investors are recommended not to depend solely on these projections for making investment decisions.